Attachment 8 Reseller Directory
Audio Visual Equipment and Accessories
Contractor Name: Panasonic Corporation of North America
d/b/a Panasonic System Solutions Company of North America

Reseller	
Company Name:	Video Hi-Tech Corp. DBA Adwar Video
Address:	125 Gazza Blvd.
	Farmingdale, NY 11735
Federal ID #:	11-2765013
NYS Vendor ID #:	1000005772
Contact Person:	Michael Adwar
Title:	President
Telephone Number:	631-777-7070
Fax Number:	631-777-7011
E-mail:	mike@adwarvideo.com
MWBE and/or SDVOB Certified:	☐ NYS Certified Women owned ☐ NYS Certified Minority owned ☐ SDVOB
SBE:	☒ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Audio-Video Corporation
Address:	213 Broadway
	Albany, NY 12204
Federal ID #:	14-1426006
NYS Vendor ID #:	1000001596
Contact Person:	Scott VanRoy
Title:	Director of Business Development
Telephone Number:	518-449-7213
Fax Number:	N/A
E-mail:	vanroy@audiovideocorp.com
MWBE and/or SDVOB Certified:	☐ NYS Certified Women owned ☐ NYS Certified Minority owned ☐ SDVOB
SBE:	☒ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	CDW Government, LLC
Address:	230 N. Milwaukee Ave.
	Vernon Hills, IL 60061
Federal ID #:	36-4230110
NYS Vendor ID #:	1000009217
Contact Person:	Francie Gribble
Title:	Program Manager
Telephone Number:	629-208-8229
Fax Number:	N/A
E-mail:	NYGOV@cdw.com
MWBE and/or SDVOB Certified:	☐ NYS Certified Women owned ☐ NYS Certified Minority owned ☐ SDVOB
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

*In order for an Authorized User to obtain credit for Reseller(s) being MWBE, Reseller(s) MUST be allowed to "Take Orders AND Receive Payment" and be entered into SFS with their own NYS Vendor ID #.

Reseller	
Company Name:	Troxell Communications, Inc.
Address:	4675 E. Cotton Ctr. Blvd., Ste. 155
	Phoenix, AZ 85040
Federal ID #:	86-0716114
NYS Vendor ID #:	1000009741
Contact Person:	Joel Ryan
Title:	Account Executive
Telephone Number:	800-352-7912
Fax Number:	N/A
E-mail:	joel.ryan@trox.com
MWBE and/or SDVOB Certified:	☐ NYS Certified Women owned ☐ NYS Certified Minority owned ☐ SDVOB
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Synergy IT Solutions of NYS Inc.
Address:	7871 Lehigh Crossing, Ste. 1
	Victor, NY 14564
Federal ID #:	16-0985336
NYS Vendor ID #:	1000015161
Contact Person:	Jim Kelley
Title:	Purchasing Manager
Telephone Number:	585-758-7412
Fax Number:	N/A
E-mail:	jkelley@synergyits.com
MWBE and/or SDVOB Certified:	☐ NYS Certified Women owned ☐ NYS Certified Minority owned ☐ SDVOB
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	B&H Photo & Electronics Corp.
Address:	420 9th Ave.
	New York, NY 10001
Federal ID #:	13-2768071
NYS Vendor ID #:	1000006215
Contact Person:	Rebecca Buchman
Title:	NY Inside Sales Team Lead
Telephone Number:	212-239-7503
Fax Number:	212-239-7509
E-mail:	NY@bhphoto.com
MWBE and/or SDVOB Certified:	☐ NYS Certified Women owned ☐ NYS Certified Minority owned ☐ SDVOB
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

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Reseller	
Company Name:	Mason Technologies Inc.
Address:	517 Commack Rd.
	Deer Park, NY 11729
Federal ID #:	38-3665918
NYS Vendor ID #:	1000044821
Contact Person:	Lisa Scavone
Title:	Contract Manager
Telephone Number:	631-234-6565
Fax Number:	631-234-2111
E-mail:	lscavone@mason247.com
MWBE and/or SDVOB Certified:	☒ NYS Certified Women owned ☐ NYS Certified Minority owned ☐ SDVOB
SBE:	☒ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Presentation Products Inc.
Address:	171 Madison Ave., 12th Floor
	New York, NY 10016
Federal ID #:	22-3348910
NYS Vendor ID #:	1000017114
Contact Person:	Zach Baxter
Title:	VP of Sales & Design
Telephone Number:	212-584-4758
Fax Number:	212-736-6350
E-mail:	zbaxter@presentationproducts.com
MWBE and/or SDVOB Certified:	☐ NYS Certified Women owned ☐ NYS Certified Minority owned ☐ SDVOB
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Advanced Presentation Systems, Inc DBA CCS Presentation Systems
Address:	132 Northeastern Blvd.
	Nashua, NH 03062
Federal ID #:	04-3428899
NYS Vendor ID #:	1100033130
Contact Person:	Cheryl Gamst
Title:	President
Telephone Number:	978-256-2001
Fax Number:	978-256-2002
E-mail:	cheryl@ccsprojects.com
MWBE and/or SDVOB Certified:	☒ NYS Certified Women owned ☒ NYS Certified Minority owned ☐ SDVOB
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

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Reseller	
Company Name:	Communications Audio Visual
Address:	55 W. 45th St., 7th Fl.
	New York, NY 10036
Federal ID #:	23-3096738
NYS Vendor ID #:	1000040371
Contact Person:	Peter Gordon
Title:	President
Telephone Number:	800-769-2740
Fax Number:	800-638-4042
E-mail:	pete@CommAV.net
MWBE and/or SDVOB Certified:	☐ NYS Certified Women owned ☐ NYS Certified Minority owned ☐ SDVOB
SBE:	☒ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Signal Perfection Ltd. (AVISPL)
Address:	205A ChubbAda Ave.
	Lyndhurst, NJ 07071
Federal ID #:	52-1760942
NYS Vendor ID #:	1000033462
Contact Person:	Miguel Vasquez
Title:	Sales Manager
Telephone Number:	718-806-4040
Fax Number:	718-806-4041
E-mail:	Miguel.Vasquez@avispl.com
MWBE and/or SDVOB Certified:	☐ NYS Certified Women owned ☐ NYS Certified Minority owned ☐ SDVOB
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Tele-Measurements Inc.
Address:	600 W. End Ave., 3F
	New York, NY 10024
Federal ID #:	22-1694543
NYS Vendor ID #:	1000016841
Contact Person:	James Solly
Title:	Sales
Telephone Number:	571-276-0770
Fax Number:	973-473-0521
E-mail:	JSolly@Tele-Measurements.NYC
MWBE and/or SDVOB Certified:	☐ NYS Certified Women owned ☐ NYS Certified Minority owned ☐ SDVOB
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

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Reseller	
Company Name:	Presentation Concepts Corporation
Address:	6517 Basile Rowe
	East Syracuse, NY 13057
Federal ID #:	16-1535373
NYS Vendor ID #:	1000029419
Contact Person:	Timothy J. Butz
Title:	President
Telephone Number:	315-437-1314
Fax Number:	315-437-0110
E-mail:	tbutz@pccav.com
MWBE and/or SDVOB Certified:	☐ NYS Certified Women owned ☐ NYS Certified Minority owned ☐ SDVOB
SBE:	☒ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	RTS Solutionz, Inc. DBA Solutionz Inc.
Address:	85 Schmitt Blvd.
	Farmingdale, NY 11753
Federal ID #:	47-3765043
NYS Vendor ID #:	1100150986
Contact Person:	Bret Hagenbach
Title:	Director of Sales
Telephone Number:	585-381-3070, Ext. 202
Fax Number:	585-381-3124
E-mail:	bhagenbach@solutionzinc.com
MWBE and/or SDVOB Certified:	☐ NYS Certified Women owned ☐ NYS Certified Minority owned ☐ SDVOB
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Veraview LLC
Address:	610 Main St., Ste. 400
	Buffalo, NY 14202
Federal ID #:	16-1598572
NYS Vendor ID #:	1000029579
Contact Person:	Jim Warrington
Title:	Controller
Telephone Number:	716-856-1182
Fax Number:	716-819-6651
E-mail:	jimw@veraview.com
MWBE and/or SDVOB Certified:	☐ NYS Certified Women owned ☐ NYS Certified Minority owned ☐ SDVOB
SBE:	☒ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

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Reseller	
Company Name:	Tower Products Incorporated DBA Markertek
Address:	1 Tower Dr.
	Saugerties, NY 12477
Federal ID #:	14-1659003
NYS Vendor ID #:	1000006964
Contact Person:	Byron Frayne
Title:	Educational Sales Representative
Telephone Number:	800-522-2025, Ext.7365
Fax Number:	845-246-3080
E-mail:	edusales@markertek.com
MWBE and/or SDVOB Certified:	☐ NYS Certified Women owned ☐ NYS Certified Minority owned ☐ SDVOB
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	One Diversified, LLC
Address:	10 Vantage Point Dr., Ste. 3
	Rochester, NY 14624
Federal ID #:	42-1617340
NYS Vendor ID #:	1100186865
Contact Person:	Mickey Ames
Title:	Account Executive
Telephone Number:	585-738-7849
Fax Number:	N/A
E-mail:	mames@diversifiedus.com
MWBE and/or SDVOB Certified:	☐ NYS Certified Women owned ☐ NYS Certified Minority owned ☐ SDVOB
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Tony Baird Electronics, Inc.
Address:	461 E. Brighton Ave.
	Syracuse, NY 13210
Federal ID #:	20-2548047
NYS Vendor ID #:	1100022038
Contact Person:	Jerry Galluzzo
Title:	Vice President - Distribution Services
Telephone Number:	315-422-4430, Ext. 105
Fax Number:	315-422-4435
E-mail:	jgalluzzo@tonybairdelectronics.com
MWBE and/or SDVOB Certified:	☐ NYS Certified Women owned ☒ NYS Certified Minority owned ☒ SDVOB*
SBE:	☒ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	*Service-Disabled Veteran Owned Business

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Reseller	
Company Name:	ePlus Technology, Inc.
Address:	13595 Dulles Technology Dr.
	Herndon, VA 20171
Federal ID #:	54-1904151
NYS Vendor ID #:	1000032149
Contact Person:	Chris Fox
Title:	Sales Director
Telephone Number:	585-324-0853
Fax Number:	703-984-8600
E-mail:	Chris.Fox@eplus.com
MWBE and/or SDVOB Certified:	☐ NYS Certified Women owned ☐ NYS Certified Minority owned ☐ SDVOB
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Mvation Worldwide, Inc.
Address:	70 Glen St., Ste. 260
	Glen Cove, NY 11542
Federal ID #:	81-3800107
NYS Vendor ID #:	1100247200
Contact Person:	Gunjan (Guy) Gupta
Title:	CEO
Telephone Number:	408-688-5060
Fax Number:	888-783-2323
E-mail:	Guy@Mvation.com
MWBE and/or SDVOB Certified:	☐ NYS Certified Women owned ☐ NYS Certified Minority owned ☐ SDVOB
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	A-V Services, Inc.
Address:	99 Fairfield Rd.
	Fairfield, NJ 07004
Federal ID #:	13-2556151
NYS Vendor ID #:	1100014283
Contact Person:	Vincent Bruno
Title:	VP Sales
Telephone Number:	973-575-5222
Fax Number:	973-575-0857
E-mail:	Vbruno@avservices.net
MWBE and/or SDVOB Certified:	☐ NYS Certified Women owned ☐ NYS Certified Minority owned ☐ SDVOB
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

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Reseller	
Company Name:	Panavid, Inc.
Address:	210 W. Parkway, Unit 5
	Pompton Plains, NJ 07444
Federal ID #:	22-2277836
NYS Vendor ID #:	1100270994
Contact Person:	Robert Loehr
Title:	CEO
Telephone Number:	973-831-5655
Fax Number:	973-831-6466
E-mail:	rloehr@panavid.com
MWBE and/or SDVOB Certified:	☐ NYS Certified Women owned ☐ NYS Certified Minority owned ☐ SDVOB
SBE:	☐ NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	☒ Take Orders ☒ Ship Direct ☒ Receive Payment
Qualifying Criteria Applicable to this Reseller:	

*In order for an Authorized User to obtain credit for Reseller(s) being MWBE, Reseller(s) MUST be allowed to "Take Orders AND Receive Payment" and be entered into SFS with their own NYS Vendor ID #.