

Pro Video Devices, Accessories, and Service	As of March 2022	Per State Approval to lift \$5,000 peripheral based on each State's approval					
SKU	Manufacturer Name	Product Name	Product Description	Unit of Measure	MSRP	Discount off MSRP	NASPO Contract Price
<b>Professional Audio-Video</b>							
AG-CX10P	PANASONIC	PRO AV CAMERA	4K / 60P STREAMING / LIVE CAMCORDER. LIGHT WEIGHT, LONG WIDE LENS (24	EACH	\$2,795.00	3.0%	\$2,711.15
AG-CX350PJ	PANASONIC	PRO AV CAMERA	UHD HAND-HELD CAMCORDER WITH 1" MOS SENSOR. 20X OPTICAL ZOOM LENS	EACH	\$3,995.00	3.0%	\$3,875.15
AG-MDC20GJ	PANASONIC	PRO AV CAMERA	4K CAMERA HEAD FOR UMR20. REQUIRES AGC20003G OR AGC20020G CABLE (	EACH	\$2,295.00	3.0%	\$2,226.15
AG-MDR25PJ8	PANASONIC	PRO AV CAMERA	SD CARD MEMORY RECORDER.	EACH	\$3,195.00	3.0%	\$3,099.15
AG-UCK20GJ	PANASONIC	PRO AV CAMERA	SHOULDER-MOUNT 4K/UHD B4 MOUNT CAMCORDER. HDR, BT2100 AND BT2020	EACH	\$1,995.00	3.0%	\$1,935.15
AG-UMR20PJ8	PANASONIC	PRO AV CAMERA	HAND-HELD P2 HD AVC-ULTRA RECORDER / PLAYER. INCLUDES TWO MICROP2	EACH	\$2,395.00	3.0%	\$2,323.15
AJ-CX4000GJ	PANASONIC	PRO AV CAMERA	4K BOX CAMERA	EACH	\$25,000.00	3.0%	\$24,250.00
AJ-PG50PJ8	PANASONIC	PRO AV CAMERA	2ME SWITCHER SYSTEM W/ DUAL PS - TOUCH SCREEN NOT INCLUDED	EACH	\$5,400.00	3.0%	\$5,238.00
AJ-PX380G	PANASONIC	PRO AV CAMERA	AV-HS6000 SWITCHER CONTROL PANEL ONLY WITH REDUNDANT POWER SUPP	EACH	\$8,395.00	3.0%	\$8,143.15
AJ-PX5100GJ	PANASONIC	PRO AV CAMERA	OPTIONAL 10.1 TOUCH-SCREEN MENU PANEL FOR HS6000 SERIES SWITCHERS	EACH	\$25,000.00	3.0%	\$24,250.00
AJ-PX800G	PANASONIC	PRO AV CAMERA	COMPACT 2ME PANEL FOR HS6000 SWITCHER	EACH	\$15,000.00	3.0%	\$14,550.00
AK-HC3900GSJ	PANASONIC	PRO AV CAMERA	FULL-HD PTZ CAMERA WITH 3G-SDI, HDMI, IP USB OUTPUT; WHITE	EACH	\$22,000.00	3.0%	\$21,340.00
AK-HC5000GSJ	PANASONIC	PRO AV CAMERA	22X PTZ WITH HDMI	EACH	\$27,000.00	3.0%	\$26,190.00
AK-SHB800PSJ	PANASONIC	PRO AV CAMERA	4K PTZ CAMERA WITH 3G-SDI, HDMI, IP USB OUTPUT; BLACK	EACH	\$61,300.00	3.0%	\$59,461.00
AK-SHU800PSJ	PANASONIC	PRO AV CAMERA	4K PTZ CAMERA WITH 3G-SDI, HDMI, IP USB OUTPUT; WHITE	EACH	\$78,500.00	3.0%	\$76,145.00
AK-UB300GJ	PANASONIC	PRO AV CAMERA	4K/30P W/ HDMI; BLACK	EACH	\$24,995.00	3.0%	\$24,245.15
AK-UC3300GSJ	PANASONIC	PRO AV CAMERA	SSL MODE 4K/30P W/ HDMI; BLACK	EACH	\$30,000.00	3.0%	\$29,100.00
AK-UC4000GSJ	PANASONIC	PRO AV CAMERA	4K/30P W/ HDMI; WHITE	EACH	\$38,000.00	3.0%	\$36,860.00
AT-KC1000P	PANASONIC	PRO AV CAMERA	SSL MODE 4K/30P W/ SDI HDMI; WHITE	EACH	\$73,000.00	3.0%	\$70,810.00
AT-KC100P	PANASONIC	PRO AV CAMERA	4K AND HD PTZ CAMERA WITH RECORDING BLACK	EACH	\$28,000.00	3.0%	\$27,160.00
AU-EVA1PJ8	PANASONIC	PRO AV CAMERA	SINGLE VB6 UNIT RACK KIT FOR MOUNTING (1) VB SERIES VB6 PRODUCT. HD-3	EACH	\$6,495.00	3.0%	\$6,300.15
AU-V35LT1G	PANASONIC	PRO AV CAMERA	GENLOCK/ETHERNET PORTABLE/THROW DOWN FIBER OPTIC TRANSCEIVER. W	EACH	\$18,000.00	3.0%	\$17,460.00
AU-HLC100P	PANASONIC	PRO AV CAMERA	TEKSKIL NETWORK PEDESTAL WITH 19" MOTORIZED ELEVATION COLUMN AND	EACH	\$12,999.00	3.0%	\$12,609.03
AV-HS6000U2PS	PANASONIC	PRO AV CAMERA	NON-NETWORK PEDESTAL WITH 19" MOTORIZED ELEVATION COLUMN, 3 MANU	EACH	\$47,000.00	3.0%	\$45,590.00
AV-HS60C2P	PANASONIC	PRO AV CAMERA	NON-NETWORK PEDESTAL WITH 19" MOTORIZED ELEVATION COLUMN, 3 MANU	EACH	\$27,500.00	3.0%	\$26,675.00
AV-HS60C3G	PANASONIC	PRO AV CAMERA	NETWORK PEDESTAL WITH 19" MOTORIZED ELEVATION COLUMN, 100 NETWOR	EACH	\$5,100.00	3.0%	\$4,947.00
AV-HS60C4P	PANASONIC	PRO AV CAMERA	NETWORK PEDESTAL WITH 19" MOTORIZED ELEVATION COLUMN, 100 NETWOR	EACH	\$26,500.00	3.0%	\$25,705.00
AV-UHS500PJ	PANASONIC	PRO AV CAMERA	3G/12G LIVE SWITCHER 1 ME +	EACH	\$21,000.00	3.0%	\$20,370.00
AW-HE145KPJ	PANASONIC	PRO AV CAMERA	HD / 60P INTEGRATED PTZ W/ 20X ZOOM	EACH	\$10,500.00	3.0%	\$10,185.00
AW-HE145WPJ	PANASONIC	PRO AV CAMERA	HD / 60P INTEGRATED PTZ W/ 20X ZOOM	EACH	\$10,500.00	3.0%	\$10,185.00
AW-HE20KP	PANASONIC	PRO AV CAMERA	FULL-HD PTZ CAMERA WITH 3G-SDI, HDMI, IP USB OUTPUT; BLACK	EACH	\$1,850.00	3.0%	\$1,794.50
AW-HE20WP	PANASONIC	PRO AV CAMERA	FULL-HD PTZ CAMERA WITH 3G-SDI, HDMI, IP USB OUTPUT; WHITE	EACH	\$1,850.00	3.0%	\$1,794.50
AW-HE38HKPJ	PANASONIC	PRO AV CAMERA	22X PTZ WITH HDMI	EACH	\$2,100.00	3.0%	\$2,037.00
AW-HE40SWPJ9	PANASONIC	PRO AV CAMERA	Int. PT Cam HD-SDI Out White ch	EACH	\$3,695.00	3.0%	\$3,584.15
AW-HE42KPJ	PANASONIC	PRO AV CAMERA	AW-HE42, 3G SDI, OPTICAL IMAGE STABILIZER, HDMI, GENLOCK	EACH	\$4,250.00	3.0%	\$4,122.50
AW-HN38HKPJ	PANASONIC	PRO AV CAMERA	22X PTZ WITH HDMI AND NDI	EACH	\$2,400.00	3.0%	\$2,328.00
AW-HN40HWPJ	PANASONIC	PRO AV CAMERA	30X PTZ WITH HDMI AND NDI	EACH	\$3,150.00	3.0%	\$3,055.50
AW-HR140PJ8	PANASONIC	PRO AV CAMERA	INTEGRATED OUTDOOR PTZ CAMERA IP-65	EACH	\$17,950.00	3.0%	\$17,411.50
AW-UE100KPJ	PANASONIC	PRO AV CAMERA	24X FULL NDI/NDI HX SRT 4K60P DRECT DRIV	EACH	\$8,350.00	3.0%	\$8,099.50
AW-UE100WPJ	PANASONIC	PRO AV CAMERA	24X FULL NDI/NDI HX SRT 4K60P DRECT DRIV	EACH	\$8,350.00	3.0%	\$8,099.50
AW-UE150KPJ	PANASONIC	PRO AV CAMERA	4K/60P INTEGRATED PTZ	EACH	\$11,400.00	3.0%	\$11,058.00
AW-UE150WPJ	PANASONIC	PRO AV CAMERA	4K/60P INTEGRATED PTZ	EACH	\$11,400.00	3.0%	\$11,058.00
AW-UE20KP	PANASONIC	PRO AV CAMERA	4K PTZ CAMERA WITH 3G-SDI, HDMI, IP USB OUTPUT; BLACK	EACH	\$2,250.00	3.0%	\$2,182.50
AW-UE20WP	PANASONIC	PRO AV CAMERA	4K PTZ CAMERA WITH 3G-SDI, HDMI, IP USB OUTPUT; WHITE	EACH	\$2,250.00	3.0%	\$2,182.50
AW-UE40KPJ	PANASONIC	PRO AV CAMERA	4K/30P W/ HDMI; BLACK	EACH	\$3,150.00	3.0%	\$3,055.50
AW-UE40KPJY	PANASONIC	PRO AV CAMERA	SSL MODE 4K/30P W/ HDMI; BLACK	EACH	\$3,150.00	3.0%	\$3,055.50
AW-UE40WPJ	PANASONIC	PRO AV CAMERA	4K/30P W/ HDMI; WHITE	EACH	\$3,150.00	3.0%	\$3,055.50
AW-UE40WPJY	PANASONIC	PRO AV CAMERA	SSL MODE 4K/30P W/ HDMI; WHITE	EACH	\$3,150.00	3.0%	\$3,055.50
AW-UE4K	PANASONIC	PRO AV CAMERA	4K PTZ HDMI USB POE 111 DEG STREAMING	EACH	\$1,200.00	3.0%	\$1,164.00
AW-UE4WG	PANASONIC	PRO AV CAMERA	4K PTZ HDMI USB POE 111 DEG STREAMING	EACH	\$1,200.00	3.0%	\$1,164.00
AW-UE50KPJ	PANASONIC	PRO AV CAMERA	4K/30P W/ SDI HDMI; BLACK	EACH	\$3,650.00	3.0%	\$3,540.50
AW-UE50KPJY	PANASONIC	PRO AV CAMERA	SSL MODE 4K/30P W/ SDI HDMI; BLACK	EACH	\$3,650.00	3.0%	\$3,540.50
AW-UE50WPJ	PANASONIC	PRO AV CAMERA	4K/30P W/ SDI HDMI; WHITE	EACH	\$3,650.00	3.0%	\$3,540.50
AW-UE50WPJY	PANASONIC	PRO AV CAMERA	SSL MODE 4K/30P W/ SDI HDMI; WHITE	EACH	\$3,650.00	3.0%	\$3,540.50
AW-UE70KPJ	PANASONIC	PRO AV CAMERA	4K and HD PTZ camera with recording Black	EACH	\$5,550.00	3.0%	\$5,383.50
AW-UE70WPJ	PANASONIC	PRO AV CAMERA	4K and HD PTZ camera with recording White	EACH	\$5,550.00	3.0%	\$5,383.50
AW-UE80KPJ	PANASONIC	PRO AV CAMERA	4K/60P W/ SDI HDMI; FULL NDI; BLACK	EACH	\$5,850.00	3.0%	\$5,674.50
AW-UE80KPJY	PANASONIC	PRO AV CAMERA	SSL K/60PW/ SDI HDMI;FULL NDI;BLACK	EACH	\$5,850.00	3.0%	\$5,674.50
AW-UE80WPJ	PANASONIC	PRO AV CAMERA	4K/60P W/ SDI HDMI; FULL NDI; WHITE	EACH	\$5,850.00	3.0%	\$5,674.50
AW-UE80WPJY	PANASONIC	PRO AV CAMERA	SSL K/60PW/ SDI HDMI;FULL NDI;WHITE	EACH	\$5,850.00	3.0%	\$5,674.50
AW-UN70KPJ	PANASONIC	PRO AV CAMERA	20X 4K PTZ WITH NDI	EACH	\$5,850.00	3.0%	\$5,674.50
AW-UN70WPJ	PANASONIC	PRO AV CAMERA	20X 4K PTZ WITH NDI	EACH	\$5,850.00	3.0%	\$5,674.50
BT-LH1770P	PANASONIC	PRO AV CAMERA	17" PRODUCTION FIELD / STUDIO MONITOR. FULL HD (1920X1080), 10BIT IPS LC	EACH	\$2,995.00	3.0%	\$2,905.15
CDX-37018	PANASONIC	PRO AV CAMERA	Codex Capture Drive 1TB	EACH	\$4,800.00	3.0%	\$4,656.00
CDX-37020	PANASONIC	PRO AV CAMERA	Codex Capture Drive 2TB	EACH	\$6,150.00	3.0%	\$5,965.50
CDX-75013-2	PANASONIC	PRO AV CAMERA	CODEX CAPTURE DRIVE DOCK THUNDERBOLT 3	EACH	\$4,625.00	3.0%	\$4,486.25
MD-PTZ-KIT	PANASONIC	PRO AV CAMERA	B6 HD-35XX-GE PRODUCT MOUNTING KIT FOR PTZ CAMERAS. KIT INCLUDES TO	EACH	\$545.00	3.0%	\$528.65
MD-SINGLERACKIT	PANASONIC	PRO AV CAMERA	SINGLE VB6 UNIT RACK KIT FOR MOUNTING (1) VB SERIES VB6 PRODUCT. HD-3	EACH	\$105.00	3.0%	\$101.85
MD-THRWWDWN-ST2	PANASONIC	PRO AV CAMERA	GENLOCK/ETHERNET PORTABLE/THROW DOWN FIBER OPTIC TRANSCEIVER. W	EACH	\$2,785.00	3.0%	\$2,701.45
MD-THRWWDWN-STE	PANASONIC	PRO AV CAMERA	12G-SDI VIDEO PORTABLE/THROW DOWN FIBER OPTIC RECEIVER. WITH (1) 12G	EACH	\$3,565.00	3.0%	\$3,458.05
MOD1AK-HC5000	PANASONIC	PRO AV CAMERA	AK-HC5000 W/ HIGH POWER SFP INSTALLED (WORKS WITH MOD1AK-UCU500 O	EACH	\$28,300.00	3.0%	\$27,451.00
MOD1AK-UC4000	PANASONIC	PRO AV CAMERA	AK-UC4000 W/ HIGH POWER SFP INSTALLED (WORKS WITH MOD1AK-UCU600 O	EACH	\$39,300.00	3.0%	\$38,121.00
MOD5AK-UC4000	PANASONIC	PRO AV CAMERA	UC4000 4K FLAGSHIP FIELD CAMERA W/ OLFP ANTI MOIRE FILTER INSTALLED F	EACH	\$39,120.00	3.0%	\$37,946.40
Q30-19P-T-TP5	PANASONIC	PRO AV CAMERA	Network Pedestal with 19" Motorized Elevation Column and Pan Table with 100 Remo	EACH	\$24,669.00	3.0%	\$23,928.93
Q30-19P-T-TP6	PANASONIC	PRO AV CAMERA	Tekskil Network Pedestal with 19" Motorized Elevation Column and Pan Table with 100	EACH	\$25,508.00	3.0%	\$24,742.76
Q30-19P-T-TP7P	PANASONIC	PRO AV CAMERA	Network Pedestal with 19" Motorized Elevation Column and Pan Table with 100 Remo	EACH	\$29,143.00	3.0%	\$28,268.71
Q30-19P-T-TP7V	PANASONIC	PRO AV CAMERA	Network Pedestal with 19" Motorized Elevation Column and Pan Table with 100 Remo	EACH	\$26,793.00	3.0%	\$25,989.21
Q30-19P-T-TP8P	PANASONIC	PRO AV CAMERA	TEKSKIL NETWORK PEDESTAL WITH 19" MOTORIZED ELEVATION COLUMN AND	EACH	\$31,519.00	3.0%	\$30,573.43
Q30-19P-T-TP8V	PANASONIC	PRO AV CAMERA	Network Pedestal with 19" Motorized Elevation Column and Pan Table with 100 Remo	EACH	\$29,169.00	3.0%	\$28,293.93
Q30-19P-T-TP9P	PANASONIC	PRO AV CAMERA	Network Pedestal with 19" Motorized Elevation Column and Pan Table with 15 Remote	EACH	\$34,675.00	3.0%	\$33,634.75
Q30-19P-T-TP9V	PANASONIC	PRO AV CAMERA	Network Pedestal with 19" Motorized Elevation Column and Pan Table with 15 Remote	EACH	\$32,325.00	3.0%	\$31,355.25
Q30-PTZ-1B	PANASONIC	PRO AV CAMERA	NON-NETWORK PEDESTAL WITH 19" MOTORIZED ELEVATION COLUMN, 3 MANU	EACH	\$16,986.00	3.0%	\$16,476.42
Q30-PTZ-1P	PANASONIC	PRO AV CAMERA	NON-NETWORK PEDESTAL WITH 19" MOTORIZED ELEVATION COLUMN, 3 MANU	EACH	\$19,067.00	3.0%	\$18,494.99
Q30-PTZ-2B	PANASONIC	PRO AV CAMERA	NON-NETWORK PEDESTAL WITH 19" MOTORIZED ELEVATION COLUMN, 3 MANU	EACH	\$23,869.00	3.0%	\$23,152.93
Q30-PTZ-2P	PANASONIC	PRO AV CAMERA	NON-NETWORK PEDESTAL WITH 19" MOTORIZED ELEVATION COLUMN, 3 MANU	EACH	\$26,278.00	3.0%	\$25,489.66
Q30-PTZ-3B	PANASONIC	PRO AV CAMERA	NON-NETWORK PEDESTAL WITH 19" MOTORIZED ELEVATION COLUMN, 3 MANU	EACH	\$27,282.00	3.0%	\$26,463.54
Q30-PTZ-3P	PANASONIC	PRO AV CAMERA	NON-NETWORK PEDESTAL WITH 19" MOTORIZED ELEVATION COLUMN, 3 MANU	EACH	\$30,343.00	3.0%	\$29,432.71
Q30-PTZ-4B	PANASONIC	PRO AV CAMERA	NON-NETWORK PEDESTAL WITH 19" MOTORIZED ELEVATION COLUMN, 3 MANU	EACH	\$29,782.00	3.0%	\$28,888.54
Q30-PTZ-4P	PANASONIC	PRO AV CAMERA	NON-NETWORK PEDESTAL WITH 19" MOTORIZED ELEVATION COLUMN, 3 MANU	EACH	\$33,943.00	3.0%	\$32,924.71
Q30-PTZ-5B	PANASONIC	PRO AV CAMERA	NETWORK PEDESTAL WITH 19" MOTORIZED ELEVATION COLUMN, 100 NETWOR	EACH	\$29,782.00	3.0%	\$28,888.54
Q30-PTZ-5P	PANASONIC	PRO AV CAMERA	NETWORK PEDESTAL WITH 19" MOTORIZED ELEVATION COLUMN, 100 NETWOR	EACH	\$33,943.00	3.0%	\$32,924.71
Q30-PTZ-6B	PANASONIC	PRO AV CAMERA	NETWORK PEDESTAL WITH 19" MOTORIZED ELEVATION COLUMN, 100 NETWOR	EACH	\$31,157.00	3.0%	\$30,222.29
Q30-PTZ-6P	PANASONIC	PRO AV CAMERA	NETWORK PEDESTAL WITH 19" MOTORIZED ELEVATION COLUMN, 100 NETWOR	EACH	\$36,068.00	3.0%	\$34,985.96
Q30-PTZ-7P	PANASONIC	PRO AV CAMERA	NETWORK PEDESTAL WITH 19" MOTORIZED ELEVATION COLUMN, 100 NETWOR	EACH	\$39,224.00	3.0%	\$38,047.28
QUL	PANASONIC	PRO AV CAMERA	UL STABILITY KIT FOR Q50 TEKSKIL PEDESTAL OF INTERLOCKING COUNTERWE	EACH	\$2,025.00	3.0%	\$1,964.25



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SHAN-CX350	PANASONIC	PRO AV CAMERA	AG-CX350 THERMODYNE HARD SHIPPING CASE WITH CUSTOM FOAM FOR THE	EACH	\$469.00	3.0%	\$454.93
TA36	PANASONIC	PRO AV CAMERA	22B-A 22" TALENT ASSIST/AUX MONITOR WITH HDMI AND COMPOSITE INPUTS	EACH	\$795.00	3.0%	\$771.15
TA38-TO-TA39	PANASONIC	PRO AV CAMERA	PREMIUM MONITOR UPGRADE FROM 19 INCH TO 22 INCH	EACH	\$575.00	3.0%	\$557.75
TA99P	PANASONIC	PRO AV CAMERA	AUX MOUNT KIT INCLUDES DG40 VESA 75/100 BRACKET, QG202 EXTENDED BR	EACH	\$1,450.00	3.0%	\$1,406.50
TA99V22	PANASONIC	PRO AV CAMERA	22" VALUE SERIES TALENT ASSIST/AUX PANEL KIT WITH DG40 TRUSS, QG202 E	EACH	\$2,245.00	3.0%	\$2,177.65
TCS	PANASONIC	PRO AV CAMERA	TEKSKIL CONTROL SERVER - HARDWARE BASED NETWORK APPLICATION CON	EACH	\$4,000.00	3.0%	\$3,880.00
TPT-TD001	PANASONIC	PRO AV CAMERA	TUNING DESCENDER 80	EACH	\$21,995.00	3.0%	\$21,335.15
TPT-TF001	PANASONIC	PRO AV CAMERA	TUNIG FLOR DOLLY	EACH	\$17,595.00	3.0%	\$17,067.15
TPT-TF005	PANASONIC	PRO AV CAMERA	FLR DOLLY + TOTEM 50; 400MM FLR TRACK	EACH	\$36,995.00	3.0%	\$35,885.15
TPT-TF007	PANASONIC	PRO AV CAMERA	1.5M STRAIGHT DOLLY + TOTEM FLOOR TRACK	EACH	\$2,205.00	3.0%	\$2,138.85
TPT-TF009	PANASONIC	PRO AV CAMERA	TUNING FLOOR DOLLY 400	EACH	\$22,995.00	3.0%	\$22,305.15
TPT-TO001	PANASONIC	PRO AV CAMERA	TUNIG TOTEM 80	EACH	\$19,995.00	3.0%	\$19,395.15
TPT-TO002	PANASONIC	PRO AV CAMERA	TOTEM 50- W BASE PLATE FOR PTZ DOLLY	EACH	\$17,995.00	3.0%	\$17,455.15
TPT-TO007	PANASONIC	PRO AV CAMERA	TOTEM 80 OUTDOOR W/ 100W HEATING CABLE	EACH	\$25,895.00	3.0%	\$25,118.15
TPT-TR006	PANASONIC	PRO AV CAMERA	CEILING DOLLY + DECENDER TOTEM 80 400MM	EACH	\$37,145.00	3.0%	\$36,030.65
WX-SA250	PANASONIC	PRO AUDIO	WIRELESS ANTENNA	EACH	\$249.99	3.0%	\$242.49
WX-SE200	PANASONIC	PRO AUDIO	EXPANSION RECEIVER	EACH	\$1,275.00	3.0%	\$1,236.75
WX-SM410	PANASONIC	PRO AUDIO	LAVALIER MICROPHONE	EACH	\$135.00	3.0%	\$130.95
WX-SR202	PANASONIC	PRO AUDIO	WIRELESS RECEIVER (2CH)	EACH	\$1,055.00	3.0%	\$1,023.35
WX-SR204	PANASONIC	PRO AUDIO	WIRELESS RECEIVER (4 CH)	EACH	\$1,925.00	3.0%	\$1,867.25
WX-ST200	PANASONIC	PRO AUDIO	DECT MICROPHONE HANDHELD	EACH	\$435.00	3.0%	\$421.95
WX-ST400	PANASONIC	PRO AUDIO	DECT BODY PACK MICROPHONE	EACH	\$449.00	3.0%	\$435.53
WX-SZ200	PANASONIC	PRO AUDIO	CHARGER	EACH	\$353.00	3.0%	\$342.41
18-35F1.8ODCHSM-E	PANASONIC	PRO AV ACCESSO	18-35 ZOOM IN EF FOR EVA1 & VARICAM LT.	EACH	\$799.00	3.0%	\$775.03
24-105F4OSART-EF	PANASONIC	PRO AV ACCESSO	24-105 ZOOM IN EF FOR EVA1 & VARICAM LT.	EACH	\$899.00	3.0%	\$872.03
24-70F2.8OSART-EF	PANASONIC	PRO AV ACCESSO	24-70 ZOOM IN EF FOR EVA1 & VARICAM LT.	EACH	\$1,299.00	3.0%	\$1,260.03
300LENSRETURN	PANASONIC	PRO AV ACCESSO	LENS RETURN AN INTERNCONNECT CABLE THAT ALLOWS THE REAR LENS CON	EACH	\$223.00	3.0%	\$216.31
300TALLYTRIGGER	PANASONIC	PRO AV ACCESSO	TALLY TRIGGER CABLE, 8". COMPATIBLE WITH AG-HPX300/370 AND AJ-HPX31	EACH	\$165.00	3.0%	\$160.05
AG-BRD50P	PANASONIC	PRO AV ACCESSO	DUAL BATTERY CHARGER FOR AG-BRD50P, AG-VBR118G, AG-VBR59P, AG-VBR8	EACH	\$230.00	3.0%	\$223.10
AGBS300PJ	PANASONIC	PRO AV ACCESSO	STUDIO BASE STATION: MULTIPLEXES ALL OF THE CONTROL SIGNALS ONTO O	EACH	\$4,765.00	3.0%	\$4,622.05
AGC20003G	PANASONIC	PRO AV ACCESSO	3 METER CABLE (20 FEET). AG-C20003G OR AG-C20020G CABLES ARE REQUIRE	EACH	\$345.00	3.0%	\$334.65
AGC20020G	PANASONIC	PRO AV ACCESSO	20 METER CABLE (65 FEET). AG-C20003G OR AG-C20020G CABLES ARE REQUIR	EACH	\$690.00	3.0%	\$669.30
AGEC4GPJ	PANASONIC	PRO AV ACCESSO	*CAMCORDER REMOTE CONTROL. COMES STANDARD WITH A 10 METER CABLE	EACH	\$2,745.00	3.0%	\$2,662.65
AGMC200G	PANASONIC	PRO AV ACCESSO	*UNIDIRECTIONAL MICROPHONE (CAN BE USED WITH DVX200, UX90, UX180, AC	EACH	\$466.00	3.0%	\$452.02
AG-VBR118G	PANASONIC	PRO AV ACCESSO	BATTERY USED WITH AU-EVA1, AG-CX350/DVX200/UX90/UX180/PX270/PX230 (11	EACH	\$355.00	3.0%	\$344.35
AG-VBR59P	PANASONIC	PRO AV ACCESSO	*BATTERY USED WITH AU-EVA1, AG-CX350/DVX200/UX90/UX180/PX270/PX230 (5	EACH	\$195.00	3.0%	\$189.15
AG-VBR89G	PANASONIC	PRO AV ACCESSO	*BATTERY USED WITH AU-EVA1, AG-CX350/DVX200/UX90/UX180/PX270/PX230 (8	EACH	\$295.00	3.0%	\$286.15
AGYA600G	PANASONIC	PRO AV ACCESSO	HD/SD-SDI INPUT BOARD (PX800 / HPX600/610).	EACH	\$1,950.00	3.0%	\$1,891.50
AJ-CVF25GJ	PANASONIC	PRO AV ACCESSO	HD COLOR VF. HIGH CONTRAST AND BRIGHTNESS. ROTATES TWO WAYS FOR U	EACH	\$3,900.00	3.0%	\$3,783.00
AJ-CVF70GJ	PANASONIC	PRO AV ACCESSO	0.7-TYPE FULL HD OLED COLOR VIEWFINDER. COMPATIBLE WITH THE AJ SERIE	EACH	\$6,300.00	3.0%	\$6,111.00
AJ-MC700	PANASONIC	PRO AV ACCESSO	MICROPHONE KIT (INCLUDES UNI-DIRECTIONAL MICROPHONE AND HOLDER)	EACH	\$1,275.00	3.0%	\$1,236.75
AJ-MC900G	PANASONIC	PRO AV ACCESSO	STEREO MICROPHONE (5 - PIN)	EACH	\$1,700.00	3.0%	\$1,649.00
AJ-MH800G	PANASONIC	PRO AV ACCESSO	MICROPHONE HOLDER	EACH	\$399.00	3.0%	\$387.03
AJ-P2AD1G	PANASONIC	PRO AV ACCESSO	MICROP2 ADAPTER ALLOWS FOR USAGE OF MICROP2 CARDS IN COMPATIBLE	EACH	\$199.00	3.0%	\$193.03
AJ-P2E030FG	PANASONIC	PRO AV ACCESSO	30 GB P2 CARD. F SERIES. SUPPORTS AVC-INTRA CLASS 200 OF THE AVC-ULTR	EACH	\$395.00	3.0%	\$383.15
AJ-P2E060FG	PANASONIC	PRO AV ACCESSO	60 GB P2 CARD. F SERIES. SUPPORTS AVC-INTRA CLASS 200 OF THE AVC-ULTR	EACH	\$585.00	3.0%	\$567.45
AJ-P2M064BG	PANASONIC	PRO AV ACCESSO	64GB V90 CLASS MICROP2 FOR DVX & EVA1	EACH	\$320.00	3.0%	\$310.40
AJ-SK001Z	PANASONIC	PRO AV ACCESSO	*P2 VIEWER PREMIUM KEY. ENHANCES P2 VIEWER SOFTWARE WITH AUTOMAT	EACH	\$120.00	3.0%	\$116.40
AJ-WM50P	PANASONIC	PRO AV ACCESSO	DUAL BAND WIRELESS MODULE. COMPATIBLE WITH AJ-PX SERIES P2 CAMCOR	EACH	\$160.00	3.0%	\$155.20
AK-HBU500GJ	PANASONIC	PRO AV ACCESSO	BUILD UP UNIT FOR AK-HC5000/UC3000/UC4000	EACH	\$23,000.00	3.0%	\$22,310.00
AK-HCU250PSJ	PANASONIC	PRO AV ACCESSO	CCU FOR AK-HC3900 4K UPGRADABLE	EACH	\$9,400.00	3.0%	\$9,118.00
AK-HCU250PTJ	PANASONIC	PRO AV ACCESSO	CCU FOR AK-HC3900 W/ ST FIBER 4K UPGRADABLE	EACH	\$9,400.00	3.0%	\$9,118.00
AK-HRP1010GJ	PANASONIC	PRO AV ACCESSO	STANDARD FULL FUNCTION REMOTE OPERATION PANEL FOR AK STUDIO CAME	EACH	\$4,700.00	3.0%	\$4,559.00
AK-HRP1015GJ	PANASONIC	PRO AV ACCESSO	NARROW CHASSIS STUDIO CAMERA REMOTE OPERATION PANEL	EACH	\$4,990.00	3.0%	\$4,840.30
AK-HRP250GJ	PANASONIC	PRO AV ACCESSO	AFFORDABLE STUDIO CAMERA REMOTE OPERATION PANEL	EACH	\$2,050.00	3.0%	\$1,988.50
AK-HUC01G	PANASONIC	PRO AV ACCESSO	4K UPGRADE KIT FOR AK-HC3900 SYSTEM	EACH	\$5,715.00	3.0%	\$5,543.55
AK-HVF100GJ	PANASONIC	PRO AV ACCESSO	9" FULL HD LCD VIEWFINDER	EACH	\$6,300.00	3.0%	\$6,111.00
AK-HVF75GJ	PANASONIC	PRO AV ACCESSO	IMPROVED 7" STUDIO CAM VIEWFINDER FOR AK-HC3800, AK-UC3000, AK-HC500	EACH	\$4,700.00	3.0%	\$4,559.00
AK-MSU1000GJ	PANASONIC	PRO AV ACCESSO	MASTER SETUP UNIT FOR AK-HC5000/UC3000/UC4000 AND UB300	EACH	\$18,000.00	3.0%	\$17,460.00
AK-UCU500PSJ	PANASONIC	PRO AV ACCESSO	CAMERA CONTROL UNIT FOR HC5000/UC3000	EACH	\$15,000.00	3.0%	\$14,550.00
AK-UCU600PSJ	PANASONIC	PRO AV ACCESSO	CCU FOR UC4000 AND UC3000. W/ 12G SDI OUT	EACH	\$20,000.00	3.0%	\$19,400.00
AK-UGB01G	PANASONIC	PRO AV ACCESSO	3G TICO AND 12G TO QUAD 3G SDI DECODER CONVERTER	EACH	\$5,450.00	3.0%	\$5,286.50
AK-UHD12G	PANASONIC	PRO AV ACCESSO	12G OUTPUT CARD FOR AK-UB300	EACH	\$4,500.00	3.0%	\$4,365.00
AK-UTS03G	PANASONIC	PRO AV ACCESSO	3G TICO UHD OUTPUT BOARD FOR THE AK-UB300	EACH	\$4,500.00	3.0%	\$4,365.00
AP432516-2	PANASONIC	PRO AV ACCESSO	PLASTIC ROAD CASE FOR XA99/77/ UA80/107	EACH	\$1,750.00	3.0%	\$1,697.50
AT-KC10C1G	PANASONIC	PRO AV ACCESSO	KAIROSCONTROL TWO STRIPE HARDWARE SWITCHER PANEL	EACH	\$25,000.00	3.0%	\$24,250.00
AT-SF005G	PANASONIC	PRO AV ACCESSO	KAIROS IP AUDIO MIXER OPTION KEY - PHYSICAL DELIVERY	EACH	\$2,200.00	3.0%	\$2,134.00
AT-SFE03G	PANASONIC	PRO AV ACCESSO	KAIROS NMOS KEY - PHYSICAL DELIVERY	EACH	\$5,500.00	3.0%	\$5,335.00
AU-VCFV20GJ	PANASONIC	PRO AV ACCESSO	VIEWFINDER FOR VARICAM LT 1080P	EACH	\$6,000.00	3.0%	\$5,820.00
AU-VGRP1G	PANASONIC	PRO AV ACCESSO	OPERATING GRIP	EACH	\$1,300.00	3.0%	\$1,261.00
AU-VMPL1G	PANASONIC	PRO AV ACCESSO	PL MOUNT	EACH	\$1,300.00	3.0%	\$1,261.00
AU-VSHL2G	PANASONIC	PRO AV ACCESSO	SHOULDER MOUNT	EACH	\$1,500.00	3.0%	\$1,455.00
AU-XP0256CG	PANASONIC	PRO AV ACCESSO	256GB EXPRESS P2 MEDIA FOR VARICAM	EACH	\$1,200.00	3.0%	\$1,164.00
AU-XP0512DG	PANASONIC	PRO AV ACCESSO	D SERIES EXPRESSP2 MEMORY CARD 512 GB	EACH	\$1,900.00	3.0%	\$1,843.00
AU-XPD1P	PANASONIC	PRO AV ACCESSO	EXPRESS P2 DRIVE. COMPATIBLE WITH VARICAM AND P2 MEDIA.	EACH	\$495.00	3.0%	\$480.15
AU-XPD3PJ	PANASONIC	PRO AV ACCESSO	HIGH SPEED THUNDERBOLT3 CARD READER FOR EXPRESSP2 VARICAM AND P	EACH	\$1,850.00	3.0%	\$1,794.50
AV-HS04M1	PANASONIC	PRO AV ACCESSO	SDI INPUT BOARD FOR AV-HS400AN, AV-HS450N HD/SD AND SDI WITH UP-CONV	EACH	\$2,200.00	3.0%	\$2,134.00
AV-HS04M2	PANASONIC	PRO AV ACCESSO	HD/SD ANALOG COMPONENT INPUT BOARD FOR AV-HS400AN AND AV-HS450N	EACH	\$1,900.00	3.0%	\$1,843.00
AV-HS04M3	PANASONIC	PRO AV ACCESSO	DUAL DVI INPUT BOARD FOR AV-HS400AN, AND AV-HS450N WITH TWO DVI-I INP	EACH	\$2,000.00	3.0%	\$1,940.00
AV-HS04M4	PANASONIC	PRO AV ACCESSO	HD ANALOG COMPONENT OUTPUT BOARD FOR AV-HS400AN AND AV-HS450N W	EACH	\$1,200.00	3.0%	\$1,164.00
AV-HS04M5	PANASONIC	PRO AV ACCESSO	DVI/COMPONENT ANALOG OUTPUT BOARD FOR AV-HS400N/AN AND AV-HS450.	EACH	\$2,500.00	3.0%	\$2,425.00
AV-HS04M6	PANASONIC	PRO AV ACCESSO	ANALOG COMPOSITE ONPUT BOARD FOR AV-HS400AN AND AV-HS450N INCLUD	EACH	\$2,050.00	3.0%	\$1,988.50
AV-HS04M6SP	PANASONIC	PRO AV ACCESSO	COMPOSITE INPUT OPTION CARD FOR AV-HS400A SWITCHER	EACH	\$995.00	3.0%	\$965.15
AV-HS04M7	PANASONIC	PRO AV ACCESSO	HD/SD SDI OUTPUT BOARD FOR AV-HS400AN AND AV-HS450N INCLUDES TWO H	EACH	\$2,220.00	3.0%	\$2,153.40
AV-HS04M7D	PANASONIC	PRO AV ACCESSO	3-D CAPABLE HD/SD-SDI OUTPUT BOARD FOR AV-HS450 SWITCHER. USE OF TH	EACH	\$5,825.00	3.0%	\$5,650.25
AV-HS60D1G	PANASONIC	PRO AV ACCESSO	SSD STORAGE MODULE OPTION FOR HS6000 SERIES SWITCHER S FOR UP TO 4	EACH	\$2,500.00	3.0%	\$2,425.00
AV-HS60U2P	PANASONIC	PRO AV ACCESSO	AV-HS6000 SWITCHER MAIN FRAME ONLY WITH REDUNDANT SUPPLIES	EACH	\$19,500.00	3.0%	\$18,915.00
AV-SFU60G	PANASONIC	PRO AV ACCESSO	EXTRA CHROMA KEY LICENSE FOR HS6000 SERIES SWITCHERS (MAXIMUM THR	EACH	\$1,750.00	3.0%	\$1,697.50
AV-UHS5M1G	PANASONIC	PRO AV ACCESSO	12G SDI INPUT UNIT FOR UHS500	EACH	\$4,500.00	3.0%	\$4,365.00
AV-UHS5M2G	PANASONIC	PRO AV ACCESSO	12G SDI OUTPUT UNIT FOR UHS500	EACH	\$4,500.00	3.0%	\$4,365.00
AV-UHS5M3G	PANASONIC	PRO AV ACCESSO	HDMI 2.0 INPUT UNIT FOR UHS500	EACH	\$4,000.00	3.0%	\$3,880.00
AV-UHS5M4G	PANASONIC	PRO AV ACCESSO	HDMI 2.0 OUTPUT UNIT FOR UHS500	EACH	\$4,000.00	3.0%	\$3,880.00
AV-UHS5M5G	PANASONIC	PRO AV ACCESSO	4K DVE UNIT FOR UHS500	EACH	\$3,500.00	3.0%	\$3,395.00
AV-UHS5M6G	PANASONIC	PRO AV ACCESSO	NDI I/F UNIT FOR LIVE SWITCHER AV-UHS500	EACH	\$4,500.00	3.0%	\$4,365.00
AV-UHS5M6GY	PANASONIC	PRO AV ACCESSO	NDI I/F UNIT FOR LIVE SWITCHER AV-UHS500	EACH	\$4,500.00	3.0%	\$4,365.00
AW-PS551P	PANASONIC	PRO AV ACCESSO	POWER SUPPLY FOR PT AND CAMERAS	EACH	\$695.00	3.0%	\$674.15
AW-RM50AG	PANASONIC	PRO AV ACCESSO	IR HANDHELD REMOTE FOR AW PTZ CAMERAS	EACH	\$110.00	3.0%	\$106.70
AW-RP150GJ5	PANASONIC	PRO AV ACCESSO	ADVANCED FULL PTZ CONTROLLER 7" LCD	EACH	\$4,700.00	3.0%	\$4,559.00
AW-RP60GJ5	PANASONIC	PRO AV ACCESSO	COMPACT 3.5" LCD PTZ CONTROLLER	EACH	\$2,375.00	3.0%	\$2,303.75
AW-SF100G	PANASONIC	PRO AV ACCESSO	PTZ AUTO TRACKING SOFTWARE - BOX - NOT ELIGIBLE FOR RETURN ONCE ISS	EACH	\$1,500.00	3.0%	\$1,455.00
BK-AGCX350	PANASONIC	PRO AV ACCESSO	BACK PACK FOR PANASONIC CX350.	EACH	\$289.00	3.0%	\$280.33



SKU	Manufacturer Name	Product Name	Product Description	Unit of Measure	MSRP	Discount off MSRP	NASPO Contract Price
BT-MA1772G	PANASONIC	PRO AV ACCESSO	BT-LH1770 TILT STAND	EACH	\$495.00	3.0%	\$480.15
BT-MA1773G	PANASONIC	PRO AV ACCESSO	BT-LH1770 RACK MOUNT	EACH	\$215.00	3.0%	\$208.55
BT-MA1774G	PANASONIC	PRO AV ACCESSO	BT-LH1770 RACK MOUNT W/TILT	EACH	\$315.00	3.0%	\$305.55
BT-MOUNT	PANASONIC	PRO AV ACCESSO	*MOUNTS BT-LH910 VIA 3/8" TO 1/4" / 20 ON CAMERA HANDLE (LIGHT, STRONG)	EACH	\$133.00	3.0%	\$129.01
BTYUC1770	PANASONIC	PRO AV ACCESSO	THERMODYNE CASE FOR PANASONIC 17" MONITOR, CUSTOM FOAM, HANDLE A	EACH	\$713.00	3.0%	\$691.61
CAR-AGCX350	PANASONIC	PRO AV ACCESSO	LIGHTWEIGHT CARRYING CASE FOR CX350.	EACH	\$159.00	3.0%	\$154.23
CAR-EVA1	PANASONIC	PRO AV ACCESSO	PORTABRACE CAR-EVA1 BAG FOR EVA1, FITS ALL HANDHELDS	EACH	\$129.00	3.0%	\$125.13
CASEXA99	PANASONIC	PRO AV ACCESSO	FUJI ROAD CASE 99X	EACH	\$1,750.00	3.0%	\$1,697.50
CBA-AGAC350B	PANASONIC	PRO AV ACCESSO	CAMERA BODY ARMOR FOR CX350 (BLACK).	EACH	\$309.00	3.0%	\$299.73
CBA-PX270	PANASONIC	PRO AV ACCESSO	PORTA BRACE CBA-PX270 CAMERA BODY ARMOR FOR PANASONIC AJ-PX270 C	EACH	\$309.00	3.0%	\$299.73
CBA-PX270B	PANASONIC	PRO AV ACCESSO	PORTA BRACE CBA-PX270 CAMERA BODY ARMOR FOR PANASONIC AJ-PX270 C	EACH	\$309.00	3.0%	\$299.73
CBA-PX380	PANASONIC	PRO AV ACCESSO	PORTA BRACE CBA-PX380 (BLUE). CAMERA BODY ARMOR FOR PANASONIC AJ-	EACH	\$419.00	3.0%	\$406.43
CBA-PX380B	PANASONIC	PRO AV ACCESSO	PORTA BRACE CBA-PX380B (BLACK). CAMERA BODY ARMOR FOR PANASONIC A	EACH	\$419.00	3.0%	\$406.43
CBA-PX5000	PANASONIC	PRO AV ACCESSO	PX5000 RAINCOVER	EACH	\$419.00	3.0%	\$406.43
CJ12EX4.3BIRSES	PANASONIC	PRO AV ACCESSO	CJ12EX4.3BIRSES ENG/EFP LENS	EACH	\$39,100.00	3.0%	\$37,927.00
CJ14EX4.3BIRSES	PANASONIC	PRO AV ACCESSO	CJ14EX4.3BIRSES ENG/EFP LENS	EACH	\$38,700.00	3.0%	\$37,539.00
CJ15EX4.3BIASE	PANASONIC	PRO AV ACCESSO	4K WIDE-ANGLE PORTABLE ZOOM LENS	EACH	\$43,500.00	3.0%	\$42,195.00
CJ18EX7.6BKASE-S	PANASONIC	PRO AV ACCESSO	CANON 4K UHD TELEPHOTO ZOOM LENS	EACH	\$16,500.00	3.0%	\$16,005.00
CJ24EX7.5BIRSES	PANASONIC	PRO AV ACCESSO	CJ24EX7.5BIRSES W/ SEMI SERVO LENS	EACH	\$40,500.00	3.0%	\$39,285.00
D10	PANASONIC	PRO AV ACCESSO	19B-T 19" PROMPTER MONITOR DISPLAY, 3G/HD/SD-SDI AND COMPOSITE INPUT	EACH	\$4,243.00	3.0%	\$4,115.71
D17	PANASONIC	PRO AV ACCESSO	19P-T 19" PROMPTER MONITOR DISPLAY, 3G/HD/SD-SDI AND COMPOSITE INPUT	EACH	\$6,324.00	3.0%	\$6,134.28
D18	PANASONIC	PRO AV ACCESSO	19P-NT 19" NETWORK PROMPTER MONITOR DISPLAY, 3G/HD/SDSDI INPUT, 12 V	EACH	\$9,480.00	3.0%	\$9,195.60
D60	PANASONIC	PRO AV ACCESSO	BASICPED POWERED PEDESTAL WITH 19" MOTORIZED ELEVATION COLUMN WI	EACH	\$7,675.00	3.0%	\$7,444.75
D99	PANASONIC	PRO AV ACCESSO	AUXILIARY SUPPORT TENSIONING ARM FOR RAIL MOUNTED BRACKETS	EACH	\$310.00	3.0%	\$300.70
DG03	PANASONIC	PRO AV ACCESSO	LONG AUXILIARY SUPPORT BRACKET, MOUNTS A TEKSKIL ESE CLOCK AND PR	EACH	\$307.00	3.0%	\$297.79
DG13	PANASONIC	PRO AV ACCESSO	PS-60 12VDC POWER SUPPLY, 60W, 5 AMP, 110 - 240VAC, INPUT 50/60 HZ, XLR-4	EACH	\$328.00	3.0%	\$318.16
DG202	PANASONIC	PRO AV ACCESSO	FLOOR MANAGER / TALENT MONITOR MOUNTING KIT, REQUIRED BETWEEN A P	EACH	\$985.00	3.0%	\$955.45
DG25	PANASONIC	PRO AV ACCESSO	PS-90 12VDC POWER SUPPLY, 90W, 6.66 AMP, 110-240VAC, INPUT 50/60 HZ, XLR	EACH	\$608.00	3.0%	\$589.76
DG35	PANASONIC	PRO AV ACCESSO	SHORT AUXILIARY SUPPORT BRACKET, MOUNTS A TEKSKIL ESE CLOCK AND PH	EACH	\$307.00	3.0%	\$297.79
DG38	PANASONIC	PRO AV ACCESSO	PS-160 12VDC POWER SUPPLY, 160W, 11.0 AMP, 110-240VAC, INPUT 50/60 HZ, X	EACH	\$936.00	3.0%	\$907.92
DG40	PANASONIC	PRO AV ACCESSO	EXTENDED DG03 (LONG AUXILIARY SUPPORT BRACKET), MOUNTS A PROGRAM	EACH	\$400.00	3.0%	\$388.00
DIGITAL-G90	PANASONIC	PRO AV ACCESSO	DIGITAL G90 BATTERY	EACH	\$299.00	3.0%	\$290.03
DVO-2R	PANASONIC	PRO AV ACCESSO	PORTA BRACE DVO-2 CAMERA CASE, FITS THE AJ-PX230 / 270 (BLACK WITH CO	EACH	\$259.00	3.0%	\$251.23
DVO-2U	PANASONIC	PRO AV ACCESSO	PORTA BRACE DVO-2 CAMERA CASE, FITS THE AJ-PX230 / 270 (BLUE WITH COP	EACH	\$259.00	3.0%	\$251.23
DVX-CASE	PANASONIC	PRO AV ACCESSO	DVX200 HARD SHIPPING CASE WITH WHEELS AND HANDLE.	EACH	\$495.00	3.0%	\$480.15
DVX-FI	PANASONIC	PRO AV ACCESSO	*VARIZOOM FOCUS AND IRIS CONTROL WORKS WITH AG-HVX200A, HPX170, HM	EACH	\$228.00	3.0%	\$221.16
EC-80	PANASONIC	PRO AV ACCESSO	*8-PIN EXTENSION CABLE USED IN SERVO LENS KITS, PROVIDING ADDITIONAL	EACH	\$350.00	3.0%	\$339.50
ECE-R22	PANASONIC	PRO AV ACCESSO	*9" EXTENSION CABLE FOR FUJINON LENSES"	EACH	\$325.00	3.0%	\$315.25
EHL-BLDUP	PANASONIC	PRO AV ACCESSO	EHL BUILD UP KIT - PANASONIC	EACH	\$7,450.00	3.0%	\$7,226.50
ELH-112A-35A	PANASONIC	PRO AV ACCESSO	EHL-112A BOX LENS SUPPORT BRACKET	EACH	\$7,450.00	3.0%	\$7,226.50
ESM15ASA	PANASONIC	PRO AV ACCESSO	SERVO FOR CABRIO 25-300	EACH	\$14,999.00	3.0%	\$14,549.03
EX-503H	PANASONIC	PRO AV ACCESSO	AZDEN OMNI-DIRECTIONAL LAVALIERE	EACH	\$45.00	3.0%	\$43.65
EZFE-14/12	PANASONIC	PRO AV ACCESSO	14' ZOOM OR FOCUS EXTENSION CABLE	EACH	\$260.00	3.0%	\$252.20
EZFE-30/12	PANASONIC	PRO AV ACCESSO	EXTENSION KIT FOR FOCUS (JIB)	EACH	\$365.00	3.0%	\$354.05
EZFE-35/12	PANASONIC	PRO AV ACCESSO	EXTENSION CABLE	EACH	\$395.00	3.0%	\$383.15
FBX75	PANASONIC	PRO AV ACCESSO	AUX POWER BOX PACKAGE FOR AK-UCU500/600 POWERING AK-HC5000, AK-UC	EACH	\$3,997.00	3.0%	\$3,877.09
FEC-100WMK	PANASONIC	PRO AV ACCESSO	AW-UE100K FEC MOUNTS BLACK	EACH	\$215.00	3.0%	\$208.55
FEC-100MMW	PANASONIC	PRO AV ACCESSO	AW-UE100W FEC MOUNTS WHITE	EACH	\$215.00	3.0%	\$208.55
FEC-150GMK	PANASONIC	PRO AV ACCESSO	FEC WALL MOUNT UE150K BLACK	EACH	\$285.00	3.0%	\$276.45
FEC-150GMW	PANASONIC	PRO AV ACCESSO	FEC WALL MOUNT UE150W WHITE	EACH	\$285.00	3.0%	\$276.45
FEC-40WMK	PANASONIC	PRO AV ACCESSO	WALL MOUNT FOR HE40 & UE70 PTZS - BLACK	EACH	\$180.00	3.0%	\$174.60
FEC-40MMW	PANASONIC	PRO AV ACCESSO	WALL MOUNT FOR HE40 & UE70 PTZS - WHITE	EACH	\$180.00	3.0%	\$174.60
FEC-4WMK	PANASONIC	PRO AV ACCESSO	FEC WALL MOUNTS BLACK UE4K	EACH	\$140.00	3.0%	\$135.80
FEC-4MMW	PANASONIC	PRO AV ACCESSO	FEC WALL MOUNTS WHITE UE4W	EACH	\$140.00	3.0%	\$135.80
FEC-HR140WMRBB	PANASONIC	PRO AV ACCESSO	WALL-MOUNT BRACKET FOR AW-HR140PJ.	EACH	\$555.00	3.0%	\$538.35
FEC-PA1	PANASONIC	PRO AV ACCESSO	PTZ WALL MOUNT CEILING POLE ADAPTER	EACH	\$173.00	3.0%	\$167.81
FKWA-100M-AMS	PANASONIC	PRO AV ACCESSO	FKWA-100M-AMS 100 METER SMPTE 311 CABLE	EACH	\$1,374.00	3.0%	\$1,332.78
FKWA-100M-FAMS	PANASONIC	PRO AV ACCESSO	FKWA-100M-FAMS 100 M LIGHT HYBRID CBLE	EACH	\$1,298.00	3.0%	\$1,259.06
FKWA-10M-AMS	PANASONIC	PRO AV ACCESSO	FKWA-10M-AMS 10 METER SMPTE 311 CABLE	EACH	\$918.00	3.0%	\$890.46
FKWA-10M-FAMS	PANASONIC	PRO AV ACCESSO	FKWA-10M-FAMS 10 M LIGHT HYBRID CBLE	EACH	\$896.00	3.0%	\$869.12
FKWA-150M-AMS	PANASONIC	PRO AV ACCESSO	FKWA-150M-AMS 150 METER SMPTE 311 CABLE	EACH	\$1,781.00	3.0%	\$1,727.57
FKWA-150M-FAMS	PANASONIC	PRO AV ACCESSO	FKWA-150M-FAMS 150 M LIGHT HYBRID CBLE	EACH	\$1,524.00	3.0%	\$1,478.28
FKWA-15M-AMS	PANASONIC	PRO AV ACCESSO	FKWA-15M-AMS 15 METER SMPTE 311 CABLE	EACH	\$944.00	3.0%	\$915.68
FKWA-15M-FAMS	PANASONIC	PRO AV ACCESSO	FKWA-15M-FAMS 15 M LIGHT HYBRID CBLE	EACH	\$919.00	3.0%	\$891.43
FKWA-1M-AMS	PANASONIC	PRO AV ACCESSO	FKWA-1M-AMS 1METER SMPTE311 CABLE	EACH	\$872.00	3.0%	\$845.84
FKWA-200M-AMS	PANASONIC	PRO AV ACCESSO	FKWA-200M-AMS 200 METER SMPTE 311 CABLE	EACH	\$1,898.00	3.0%	\$1,841.06
FKWA-200M-FAMS	PANASONIC	PRO AV ACCESSO	FKWA-200M-FAMS 200 M LIGHT HYBRID CBLE	EACH	\$1,749.00	3.0%	\$1,696.53
FKWA-20M-AMS	PANASONIC	PRO AV ACCESSO	FKWA-20M-AMS 20 METER SMPTE 311 CABLE	EACH	\$971.00	3.0%	\$941.87
FKWA-20M-FAMS	PANASONIC	PRO AV ACCESSO	FKWA-20M-FAMS 20M LIGHT HYBRID CBLE	EACH	\$941.00	3.0%	\$912.77
FKWA-25M-AMS	PANASONIC	PRO AV ACCESSO	FKWA-25M-AMS 25 METER SMPTE 311 CABLE	EACH	\$997.00	3.0%	\$967.09
FKWA-25M-FAMS	PANASONIC	PRO AV ACCESSO	FKWA-25M-FAMS 25 M LIGHT HYBRID CBLE	EACH	\$972.00	3.0%	\$942.84
FKWA-2M-AMS	PANASONIC	PRO AV ACCESSO	FKWA-2M-AMS 2 METER SMPTE 311 CABLE	EACH	\$875.00	3.0%	\$848.75
FKWA-300M-AMS	PANASONIC	PRO AV ACCESSO	FKWA-300M-AMS 300 METER SMPTE 311 CABLE	EACH	\$2,801.00	3.0%	\$2,716.97
FKWA-300M-FAMS	PANASONIC	PRO AV ACCESSO	FKWA-300M-FAMS 300 M LIGHT HYBRID CBLE	EACH	\$2,581.00	3.0%	\$2,503.57
FKWA-30M-AMS	PANASONIC	PRO AV ACCESSO	FKWA-30M-AMS 30 METER SMPTE 311 CABLE	EACH	\$1,024.00	3.0%	\$993.28
FKWA-30M-FAMS	PANASONIC	PRO AV ACCESSO	FKWA-30M-FAMS 30M LIGHT HYBRID CBLE	EACH	\$995.00	3.0%	\$965.15
FKWA-3M-AMS	PANASONIC	PRO AV ACCESSO	FKWA-3M-AMS 3 METER SMPTE 311 CABLE	EACH	\$882.00	3.0%	\$855.54
FKWA-4M-AMS	PANASONIC	PRO AV ACCESSO	FKWA-4M-AMS 4 METER SMPTE 311 CABLE	EACH	\$886.00	3.0%	\$859.42
FKWA-50M-AMS	PANASONIC	PRO AV ACCESSO	FKWA-50M-AMS 50 METER SMPTE 311 CABLE	EACH	\$1,129.00	3.0%	\$1,095.13
FKWA-50M-FAMS	PANASONIC	PRO AV ACCESSO	FKWA-50M-FAMS 50 M LIGHT HYBRID CBLE	EACH	\$1,072.00	3.0%	\$1,039.84
FKWA-5M-AMS	PANASONIC	PRO AV ACCESSO	FKWA-5M-AMS 5 METER SMPTE 311 CABLE	EACH	\$891.00	3.0%	\$864.27
FOA-1F	PANASONIC	PRO AV ACCESSO	SMPTE TO ST ADAPTER FEMALE	EACH	\$511.00	3.0%	\$495.67
FOA-1M	PANASONIC	PRO AV ACCESSO	SMPTE TO ST ADAPTER MALE	EACH	\$570.00	3.0%	\$552.90
FOF-M-F-BC-100FT	PANASONIC	PRO AV ACCESSO	SMPTE FIBER CABLE 100FT	EACH	\$1,080.00	3.0%	\$1,047.60
FOF-M-F-BC-150FT	PANASONIC	PRO AV ACCESSO	SMPTE FIBER CABLE 150FT	EACH	\$1,160.00	3.0%	\$1,125.20
FOF-M-F-BC-250FT	PANASONIC	PRO AV ACCESSO	SMPTE FIBER CABLE 250FT	EACH	\$1,350.00	3.0%	\$1,309.50
FOF-M-F-BC-25FT	PANASONIC	PRO AV ACCESSO	SMPTE FIBER CABLE 25FT	EACH	\$950.00	3.0%	\$921.50
FOF-M-F-BC-300FT	PANASONIC	PRO AV ACCESSO	SMPTE FIBER CABLE 300FT	EACH	\$1,400.00	3.0%	\$1,358.00
FOF-M-F-BC-500FT	PANASONIC	PRO AV ACCESSO	SMPTE FIBER CABLE 500FT	EACH	\$1,700.00	3.0%	\$1,649.00
FOF-M-F-BC-50FT	PANASONIC	PRO AV ACCESSO	SMPTE FIBER CABLE 50FT	EACH	\$995.00	3.0%	\$965.15
FOF-M-F-C-2FT	PANASONIC	PRO AV ACCESSO	2 FOOT SMPTE 311 JUMPER CABLE FOR FBX75	EACH	\$920.00	3.0%	\$892.40
H421-PLUS-H422	PANASONIC	PRO AV ACCESSO	PTZ-26 GLASS, TRAPEZOIDAL GLASS FOR Q30 CAPSULE	EACH	\$1,555.00	3.0%	\$1,508.35
HA14X4.5BERD-S6B	PANASONIC	PRO AV ACCESSO	FUJI HA14 RD LENS	EACH	\$36,850.00	3.0%	\$35,744.50
HA14X4.5BERM	PANASONIC	PRO AV ACCESSO	HA14X4.5BERM 16 BIT ENCODERS WITH 2X EXTENDER	EACH	\$35,000.00	3.0%	\$33,950.00
HA14X4.5BEZD-T58	PANASONIC	PRO AV ACCESSO	FUJI HA14 ZD LENS	EACH	\$38,100.00	3.0%	\$36,957.00
HA16X6.3BERD	PANASONIC	PRO AV ACCESSO	*FUJINON 2/3" 16X6.3 HD ZOOM LENS WITH 2X EXTENDER, FOCUS SERVO"	EACH	\$27,460.66	3.0%	\$26,636.84
HA18X5.5BERD	PANASONIC	PRO AV ACCESSO	HA18X5.5BERD ENG/EFP LENS WITH 2X	EACH	\$29,359.00	3.0%	\$28,478.23
HA18X5.5BERM	PANASONIC	PRO AV ACCESSO	*FUJINON HA18X5.5BERM-M6 PREMIERE SERIES ENG/EFP LENS WITH DIGITAL S	EACH	\$27,500.00	3.0%	\$26,675.00
HA19X7.4BERD-S6	PANASONIC	PRO AV ACCESSO	*2/3" HD FULL SERVO LENS"	EACH	\$30,750.00	3.0%	\$29,827.50
HA23X7.6BERD-S6	PANASONIC	PRO AV ACCESSO	HA23X7.6BERD-S6 DIGITAL ZOOM/FOCUS WITH 2X	EACH	\$38,650.00	3.0%	\$37,490.50
HA23X7.6BERM	PANASONIC	PRO AV ACCESSO	*2/3" 23X LENS WITH EXTENDER"	EACH	\$36,800.00	3.0%	\$35,696.00



SKU	Manufacturer Name	Product Name	Product Description	Unit of Measure	MSRP	Discount off MSRP	NASPO Contract Price
HA25X11.5BERD-S18	PANASONIC	PRO AV ACCESSO	FUJINON HA25X11.5BERD-S18 25X11.5 HD ZOOM LENS WITH 2X EXTENDER	EACH	\$54,800.00	3.0%	\$53,156.00
HA25X16.5BERD-S18	PANASONIC	PRO AV ACCESSO	FUJINON HA25X16.5BERD-S18 25X16.5HD ZOOM LENS WITH 2X EXTENDER	EACH	\$57,800.00	3.0%	\$56,066.00
HA42X13.5BERD-G48	PANASONIC	PRO AV ACCESSO	HA42X13.5BERD-G48 PACKAGE W/ FULL SERVO	EACH	\$93,420.00	3.0%	\$90,617.40
HA42X13.5BERD-U48	PANASONIC	PRO AV ACCESSO	FUJINON LENS WITH SEMI-SERVO	EACH	\$91,170.00	3.0%	\$88,434.90
HA42X9.7BERD-G48	PANASONIC	PRO AV ACCESSO	HA42X9.7BERD-G48 PACKAGE W/ FULL SERVO	EACH	\$93,420.00	3.0%	\$90,617.40
HA42X9.7BERD-S48	PANASONIC	PRO AV ACCESSO	FUJINON 2/3" 42X13.7HD ZOOM LENS WITH 2X EXTENDER	EACH	\$73,500.00	3.0%	\$71,295.00
HA42X9.7BERD-S48	PANASONIC	PRO AV ACCESSO	HA42X9.7BERD-S48 LENS PACKAGE WITH ALH-117C-01A BRACKET. 2/3" HD LENS	EACH	\$77,000.00	3.0%	\$74,690.00
HA42X9.7BERD-U48	PANASONIC	PRO AV ACCESSO	FUJINON HD LENS	EACH	\$69,430.00	3.0%	\$67,347.10
HD12-CD	PANASONIC	PRO AV ACCESSO	COOLED OUTDOOR HOUSING FOR HE120 & HE130	EACH	\$4,800.00	3.0%	\$4,656.00
HJ14EX4.3BIASE	PANASONIC	PRO AV ACCESSO	CANON HJ14EX4.3B IASE 14X4.3 HD CAC LENS W/ 2X EXTENDER	EACH	\$36,900.00	3.0%	\$35,793.00
HJ14EX4.3BITS-RE	PANASONIC	PRO AV ACCESSO	2/3" REMOTE CONTROL HDXS LENS WITH REMOTE EXTENDER	EACH	\$41,200.00	3.0%	\$39,964.00
HJ17EX7.6BIRSE-A	PANASONIC	PRO AV ACCESSO	CANON HJ17EX7.6BIRSE-A 17X7.6 HD LENS	EACH	\$20,400.00	3.0%	\$19,788.00
HJ18EX7.6BIASES	PANASONIC	PRO AV ACCESSO	HJ18EX7.6BIASES HD ENG/EFP 18X ZOOM LENS	EACH	\$22,600.00	3.0%	\$21,922.00
HJ18EX7.6BIRSES	PANASONIC	PRO AV ACCESSO	HJ18EX7.6BIRSES HD ENG/EFP 18X ZOOM LENS	EACH	\$20,700.00	3.0%	\$20,079.00
HJ22EX7.6BITSRE	PANASONIC	PRO AV ACCESSO	"CANON 2/3" 22X ENG LENS WITH SERVO EXT"	EACH	\$42,900.00	3.0%	\$41,613.00
HJ24EX7.5BIASES	PANASONIC	PRO AV ACCESSO	2/3" HDXS TELE SIDE FULL-SERVO LENS	EACH	\$40,500.00	3.0%	\$39,285.00
HJ24EX7.5BITS-RE	PANASONIC	PRO AV ACCESSO	"2/3" REMOTE CONTROL HDXS LENS WITH EXT"	EACH	\$42,900.00	3.0%	\$41,613.00
HJ40EX14BIASEVHS	PANASONIC	PRO AV ACCESSO	HJ40EX14BIASE-VH W/ SEMI SERVO KIT (SUP-300, ZSD-300D, FFM-300, FFC, FC-	EACH	\$96,010.00	3.0%	\$93,129.70
HS-304A-114	PANASONIC	PRO AV ACCESSO	LENS HOOD - ZK3.5 & 4.7 CABRIOS	EACH	\$250.00	3.0%	\$242.50
HS-304B-114	PANASONIC	PRO AV ACCESSO	LENS HOOD - ZK12 CABRIO (25X300)	EACH	\$250.00	3.0%	\$242.50
HTS18X4.2BERM	PANASONIC	PRO AV ACCESSO	"FUJINON 1/3" 18X W/2X LENS"	EACH	\$15,900.00	3.0%	\$15,423.00
IA-200A	PANASONIC	PRO AV ACCESSO	IDX POWER SUPPLY. REQUIRES OPTIONAL XLRMF10 CABLE SOLD SEPERATELY	EACH	\$647.00	3.0%	\$627.59
IA-300A	PANASONIC	PRO AV ACCESSO	IDX POWER SUPPLY. USE WITH STUDIO-100 CABLE. REQUIRES OPTIONAL XLRM	EACH	\$880.00	3.0%	\$853.60
IA-70A	PANASONIC	PRO AV ACCESSO	IDX POWER SUPPLY 70W. REQUIRES OPTIONAL XLRMF10 CABLE SOLD SEPERA	EACH	\$334.00	3.0%	\$323.98
K-DEL-12G01-BB100	PANASONIC	PRO AV ACCESSO	MODULE SDI OUTPUTS (1X12G (QUAD) OR 4X3G) - INCLUDES MECHANICAL FRO	EACH	\$2,532.00	3.0%	\$2,456.04
K-DEL-12G10-BB100	PANASONIC	PRO AV ACCESSO	MODULE SDI INPUTS (1X12G (QUAD) OR 4X3G) - INCLUDES MECHANICAL FRONT	EACH	\$2,532.00	3.0%	\$2,456.04
K-DEL-3G04-BB100	PANASONIC	PRO AV ACCESSO	MODULE SDI OUTPUT (4X3G) - INCLUDES MECHANICAL FRONT PANELS FOR ST	EACH	\$2,164.00	3.0%	\$2,099.08
K-DEL-3G40-BB100	PANASONIC	PRO AV ACCESSO	MODULE SDI INPUTS (4X3G) - INCLUDES MECHANICAL FRONT PANELS FOR STA	EACH	\$2,164.00	3.0%	\$2,099.08
K-DEL-5CABLES100	PANASONIC	PRO AV ACCESSO	PACK OF 5 X 100CM DEL CABLES	EACH	\$187.00	3.0%	\$181.39
K-DEL-DP01-BB100	PANASONIC	PRO AV ACCESSO	MODULE DISPLAY PORT OUTPUT (1XDP 1.2) - INCLUDES MECHANICAL FRONT P	EACH	\$1,431.00	3.0%	\$1,388.07
K-DEL-DP10-BB100	PANASONIC	PRO AV ACCESSO	MODULE DISPLAY PORT INPUT (1XDP 1.2) - INCLUDES MECHANICAL FRONT PAN	EACH	\$1,431.00	3.0%	\$1,388.07
K-DEL-HMI01-BB100	PANASONIC	PRO AV ACCESSO	MODULE HDMI OUTPUT (1XHDMI 2.0) - INCLUDES MECHANICAL FRONT PANELS	EACH	\$1,431.00	3.0%	\$1,388.07
K-DEL-HMI10-BB100	PANASONIC	PRO AV ACCESSO	MODULE HDMI INPUT (1XHDMI 2.0) - INCLUDES MECHANICAL FRONT PANELS FC	EACH	\$1,431.00	3.0%	\$1,388.07
K-DEL-R1U	PANASONIC	PRO AV ACCESSO	RACK 1U FOR DEL MODULES - ACCEPT UP TO 4X SDI MODULES OR 8X HDMI MO	EACH	\$968.00	3.0%	\$938.96
K-DEL-RFP-1S	PANASONIC	PRO AV ACCESSO	MECHANICAL FRONT PANE COVER FOR DEL-R1U RACK APPLICATION - FULL FA	EACH	\$63.00	3.0%	\$61.11
K-FUSIONPWR	PANASONIC	PRO AV ACCESSO	RIEDEL POWER SUPPLY MINIATURE FRAME	EACH	\$82.00	3.0%	\$79.54
K-HDMI-DA2.0	PANASONIC	PRO AV ACCESSO	HDMI D TO HDMI A ADAPTER HDMI 2 1M	EACH	\$50.00	3.0%	\$48.50
K-IC-1PLATF0RM4K	PANASONIC	PRO AV ACCESSO	SNP PLATFORM BASE - HARDWARE REV A - 4 APPLICATION PROCESSORS, CEN	EACH	\$29,000.00	3.0%	\$28,130.00
K-IC1PLFM4KEY-SV0	PANASONIC	PRO AV ACCESSO	SNP BASE W/SERV-1DAY IN PERSON	EACH	\$29,600.00	3.0%	\$28,712.00
K-IC1PLFM4KEY-SV0	PANASONIC	PRO AV ACCESSO	SNP BASE W/SERV-2DAY IN PERSON	EACH	\$30,200.00	3.0%	\$29,294.00
K-IC1PLFM4KEY-SV0	PANASONIC	PRO AV ACCESSO	SNP BASE W/SERV-1DAY REMOTE	EACH	\$31,400.00	3.0%	\$30,458.00
KJ10EX4.5BIRSEA	PANASONIC	PRO AV ACCESSO	"CANON 2/3" HDGC SERIES PORTABLE ZOOM LENS WITH 2.0X EXTENDER & DI	EACH	\$28,300.00	3.0%	\$27,451.00
KJ10EX4.5BIRSES	PANASONIC	PRO AV ACCESSO	KJ10EX4.5BIRSES ENG/EFP LENS	EACH	\$28,300.00	3.0%	\$27,451.00
KJ13X6BKRS	PANASONIC	PRO AV ACCESSO	"CANON 2/3" 13X NON-CAC LENS"	EACH	\$12,800.00	3.0%	\$12,416.00
KJ17EX7.7BIASES	PANASONIC	PRO AV ACCESSO	2/3" HDGC LENS; FULL-SERVO W/ TYPE IV DU	EACH	\$18,400.00	3.0%	\$17,848.00
KJ17EX7.7BIRSDPS	PANASONIC	PRO AV ACCESSO	CANON 2/3? HD LENS (CAC / 2X EXTENDER FOR HPX500)	EACH	\$16,500.00	3.0%	\$16,005.00
KJ17EX7.7BIRSE	PANASONIC	PRO AV ACCESSO	CANON 2/3? HD LENS (CAC / 2X EXTENDER FOR HPX2700/3000/3700)	EACH	\$16,500.00	3.0%	\$16,005.00
KJ20X8.2BIRSD	PANASONIC	PRO AV ACCESSO	CANON KJ20X8.2B PORTABLE 20X HD LENS WITH 2X ZOOM EXTENDER	EACH	\$7,900.00	3.0%	\$7,663.00
KJ20X8.2BKRS	PANASONIC	PRO AV ACCESSO	CANON KJ20X8.2BKRS 20X8.2 HD LENS	EACH	\$5,800.00	3.0%	\$5,626.00
KJ22EX7.6BIASES	PANASONIC	PRO AV ACCESSO	CANON 2/3" LENS	EACH	\$31,200.00	3.0%	\$30,264.00
KJ22EX7.6BIRSE	PANASONIC	PRO AV ACCESSO	"CANON 2/3" HD CAC LENS W/2X EXTENDER "	EACH	\$29,300.00	3.0%	\$28,421.00
K-LT4610PTP	PANASONIC	PRO AV ACCESSO	LEADER LT4610 SYNC GEN W/ SER03 PTP LICENSE INSTALLED	EACH	\$11,840.00	3.0%	\$11,484.80
K-MCP1600-C002E30	PANASONIC	PRO AV ACCESSO	MELLANOX PASSIVE COPPER CABLE, ETH 100GBE, 100GB/S, QSFP28, 2M, BLAC	EACH	\$135.00	3.0%	\$130.95
K-MSN2010-CB2F	PANASONIC	PRO AV ACCESSO	MELLANOX MSN2010-CB2F SPECTRUM BASED 10/25GBE 100GBE 1U OPEN ETH	EACH	\$9,560.00	3.0%	\$9,273.20
K-MSN2410-CB2F	PANASONIC	PRO AV ACCESSO	MELLANOX MSN2410 SPECTRUM BASED 25GBE/100GBE 1U OPEN ETHERNET S	EACH	\$22,110.00	3.0%	\$21,446.70
K-MTEF-KIT-E	PANASONIC	PRO AV ACCESSO	MELLANOX RACK INSTALLATION KIT FOR SN2100/SN2010 SERIES 1U HALF WID	EACH	\$292.00	3.0%	\$283.24
K-RD-100GQSF3M	PANASONIC	PRO AV ACCESSO	RIEDEL 100G QSFP CABLE VIRTU48/32	EACH	\$371.00	3.0%	\$359.87
K-RD-10GBDATASFP	PANASONIC	PRO AV ACCESSO	RIEDEL 10GB DATA SFP	EACH	\$206.00	3.0%	\$199.82
K-RD-25GBDATASFP	PANASONIC	PRO AV ACCESSO	RIEDEL 25GB DATA SFP	EACH	\$335.00	3.0%	\$324.95
K-RD-CONFIGID-207	PANASONIC	PRO AV ACCESSO	FUSION6 6X2 3G SDI BOX CONFIG ID:2079, MN-FUSION-6-B/MN-FUSION-6-B-APP	EACH	\$4,864.00	3.0%	\$4,718.08
K-RD-CONFIGID-218	PANASONIC	PRO AV ACCESSO	FUSION3 2X12G/2X3G SDI IN CONFIG ID:2184, MN-FUSION-3-B/MN-FUSION-3-B-A	EACH	\$2,690.00	3.0%	\$2,609.30
K-RD-CONFIGID-222	PANASONIC	PRO AV ACCESSO	FUSION3 2X12G/2X3G SDI OUT CONFIG ID2220, MN-FUSION-3-B/ MN-FUSION-3-B	EACH	\$2,690.00	3.0%	\$2,609.30
K-RD-CONFIGID-252	PANASONIC	PRO AV ACCESSO	FUSION6 2OUT HDMI2.0 BOX CONFIG ID2523, MN-FUSION-6-B/ MN-FUSION-6-B-A	EACH	\$4,002.00	3.0%	\$3,881.94
K-RD-CONFIGID-263	PANASONIC	PRO AV ACCESSO	FUSION6 4X2 3G SDI BOX CONFIG ID2632, MN-FUSION-6-B/MN-FUSION-6-B-APP	EACH	\$3,865.00	3.0%	\$3,749.05
K-RD-CONFIGID-263	PANASONIC	PRO AV ACCESSO	FUSION6 12G FIBER/2X 3G CONFIG ID2636, MN-FUSION-6-B/MN-FUSION-6-B-APP	EACH	\$4,028.00	3.0%	\$3,907.16
K-RD-CONFIGID-263	PANASONIC	PRO AV ACCESSO	FUSION6 2X12G/2X3GSDI BOX CONFIG ID2637, MN-FUSION-6-B/MN-FUSION-6-B-A	EACH	\$3,745.00	3.0%	\$3,632.65
K-RD-CONFIGID-263	PANASONIC	PRO AV ACCESSO	FUSION6 3X1 3G SDI HDMI CONFIG ID2638, MN-FUSION-6-B/MN-FUSION-6-B-APP	EACH	\$4,621.00	3.0%	\$4,482.37
K-RD-CONFIGID-263	PANASONIC	PRO AV ACCESSO	FUSION6 5X1 HDSDI BOX CONFIG ID2639, MN-FUSION-6-B/MN-FUSION-6-B-APP	EACH	\$3,839.00	3.0%	\$3,723.83
K-RD-CONFIGID-264	PANASONIC	PRO AV ACCESSO	FUSION6 4IN HDSDI BOX CONFIG ID2640, MN-FUSION-6-B/MN-FUSION-6-B-APP	EACH	\$2,808.00	3.0%	\$2,723.76
K-RD-CONFIGID-264	PANASONIC	PRO AV ACCESSO	FUSION6 2X2 HDSDI BOX CONFIG ID2641, MN-FUSION-6-B/MN-FUSION-6-B-APP	EACH	\$2,860.00	3.0%	\$2,774.20
K-RD-CONFIGID-264	PANASONIC	PRO AV ACCESSO	FUSION3 HDMI 2.0 OUT BOX CONFIG ID2642, MN-FUSION-3-B/MN-FUSION-3-B-A	EACH	\$2,767.00	3.0%	\$2,683.99
K-RD-FUSION-MBR1	PANASONIC	PRO AV ACCESSO	2RU RACK W/ POWER 18XFUSIO3/9X FUSION 6	EACH	\$2,019.00	3.0%	\$1,958.43
K-RD-HDBNC-BNC7C	PANASONIC	PRO AV ACCESSO	HIGH DESITY BNC TO BNC ADAPTER 7CM	EACH	\$37.00	3.0%	\$35.89
K-RD-HDBNC-BNC9C	PANASONIC	PRO AV ACCESSO	HIGH DESITY BNC TO BNC ADAPTER 90CM	EACH	\$41.00	3.0%	\$39.77
K-RD-VIRTU48SFR	PANASONIC	PRO AV ACCESSO	VIRTU48 100G SWITCH 8QSFP48XSFPK MUON A	EACH	\$14,163.00	3.0%	\$13,738.11
MCA-36	PANASONIC	PRO AV ACCESSO	MOUNTING CLAMP FOR EPD-31-D02	EACH	\$500.00	3.0%	\$485.00
MCA-7	PANASONIC	PRO AV ACCESSO	MOUNTING CLAMP FOR SERVO FOCUS SYSTEMS. THIS DEVICE WILL MOUNT SE	EACH	\$280.00	3.0%	\$271.60
MCB-RP50	PANASONIC	PRO AV ACCESSO	CASE FOR AW-RP50	EACH	\$249.00	3.0%	\$241.53
MD-10GSFP-UCU500	PANASONIC	PRO AV ACCESSO	HIGH POWER SFP FOR HC5000/UC3000/UCU500	EACH	\$725.00	3.0%	\$703.25
MD-HUT-APE	PANASONIC	PRO AV ACCESSO	MUTIDYNE HUT APE POWERED HYBRID UNIVERSAL TRANSCEIVER - CAMERA S	EACH	\$4,895.00	3.0%	\$4,748.15
MD-HUT-BS	PANASONIC	PRO AV ACCESSO	MULTIDYNE HUT CCU ADPTR LEMO TO 2 ST'S	EACH	\$1,295.00	3.0%	\$1,256.15
MD-HUT-CP	PANASONIC	PRO AV ACCESSO	MUTIDYNE HUT CP POWERED HYBRID UNIVERSAL TRANSCEIVER - CAMERA S	EACH	\$3,695.00	3.0%	\$3,584.15
MD-SLVRBAKBASE-V	PANASONIC	PRO AV ACCESSO	2 RU SINGLE CAMERA BASE STATION FOR SILVERBACK V 4K TRANSCEIVER,SU	EACH	\$13,759.00	3.0%	\$13,346.23
MD-SLVRBAKDUAL-V	PANASONIC	PRO AV ACCESSO	2 RU DUAL CAMERA BASE STATION FOR SILVERBACK V 4K TRANSCEIVER,SUPH	EACH	\$21,879.00	3.0%	\$21,222.63
MD-SLVRBAKTNCVFR	PANASONIC	PRO AV ACCESSO	(VARICAM) SILVERBACK V 4K CAMERA BACK TRANSCEIVER, SUPPORTS (1) 12G	EACH	\$12,429.00	3.0%	\$12,056.13
MD-SPT-SPPSPR-11	PANASONIC	PRO AV ACCESSO	MULTIDYNE POWER BOX FOR FBX75 KIT	EACH	\$2,195.00	3.0%	\$2,129.15
MOD1AK-UCU500	PANASONIC	PRO AV ACCESSO	AK-UCU500 W/ HIGH POWER SFP AND ST FIBER CONNECTORS INSTALLED (WO	EACH	\$16,775.00	3.0%	\$16,271.75
MOD1AK-UCU600	PANASONIC	PRO AV ACCESSO	AK-UCU600 W/ HIGH POWER SFP INSTALLED AND ST FIBER CONNECTORS INST	EACH	\$21,775.00	3.0%	\$21,121.75
MOD2AK-UCU500	PANASONIC	PRO AV ACCESSO	AK-UCU500 W/ ST FIBER CONNECTORS INSTALLED	EACH	\$15,775.00	3.0%	\$15,301.75
MOD2AK-UCU600	PANASONIC	PRO AV ACCESSO	AK-UCU600 W/ ST FIBER CONNECTORS INSTALLED	EACH	\$20,775.00	3.0%	\$20,151.75
MOH-HVF100G	PANASONIC	PRO AV ACCESSO	PORTABRACE MONITOR HOOD FOR HVF100G	EACH	\$195.00	3.0%	\$189.15
MS-01	PANASONIC	PRO AV ACCESSO	"FUJINON SEMI-SERVO REAR CONTROL KIT FOR 1/2" OR 2/3" PRO STUDIO LEN	EACH	\$2,000.00	3.0%	\$1,940.00
MS-15D	PANASONIC	PRO AV ACCESSO	MS-15D FULL SERVO SYSTEM	EACH	\$3,160.00	3.0%	\$3,065.20
MS-15D/3D	PANASONIC	PRO AV ACCESSO	REPLACES MS-11/3C FOCUS BLOCK IS FMM-3D	EACH	\$3,160.00	3.0%	\$3,065.20
MS15M	PANASONIC	PRO AV ACCESSO	CANON SERVO REAR ECONOMICAL CONTROL KIT FOR CANON STUDIO LENSES	EACH	\$2,200.00	3.0%	\$2,134.00
MS210D	PANASONIC	PRO AV ACCESSO	CANON SERVO REAR CONTROL KIT ZOOM DEMAND STYLE	EACH	\$3,710.00	3.0%	\$3,598.70
MS-21A	PANASONIC	PRO AV ACCESSO	CONTROLLERS FOR XA50X9.5 OR XA55X9.5	EACH	\$11,750.00	3.0%	\$11,397.50
MS21D	PANASONIC	PRO AV ACCESSO	SEMI-SERVO CONTROL CONVERSION KIT.	EACH	\$4,100.00	3.0%	\$3,977.00
MS-21D	PANASONIC	PRO AV ACCESSO	FUJI SEMI SERVO REAR KIT	EACH	\$12,670.00	3.0%	\$12,289.90
MS22M	PANASONIC	PRO AV ACCESSO	CANON SERVO REAR CONTROL KIT FOR CANON STUDIO LENSES	EACH	\$3,000.00	3.0%	\$2,910.00
P2HD-CASE	PANASONIC	PRO AV ACCESSO	PORTABRACE CARRY-ON BAG FOR THE FULL SIZE SHOULDER MOUNT P2HD CA	EACH	\$425.00	3.0%	\$412.25



SKU	Manufacturer Name	Product Name	Product Description	Unit of Measure	MSRP	Discount off MSRP	NASPO Contract Price
PAN-D2-CD	PANASONIC	PRO AV ACCESSO	DOTWRX COOL DOME PTZ HOUSING	EACH	\$2,795.00	3.0%	\$2,711.15
PAN-D2-CDF	PANASONIC	PRO AV ACCESSO	DOTWRX COOL DOME PTZ HOUSING W/ FIDO	EACH	\$5,387.00	3.0%	\$5,225.39
PAN-D2-CDP	PANASONIC	PRO AV ACCESSO	PTZ DOTWRX COOL DOME PTZ HOUSING W/ TERADEK ENCODER IP	EACH	\$9,995.00	3.0%	\$9,695.15
PAN-D2-HB	PANASONIC	PRO AV ACCESSO	DOTWRX HEATER BLOWER PTZ HOUSING	EACH	\$1,559.00	3.0%	\$1,512.23
PAN-D2-HBF	PANASONIC	PRO AV ACCESSO	DOTWRX HEATER BLOWER PTZ HOUSING W/ FIDO	EACH	\$3,845.00	3.0%	\$3,729.65
PAN-HD12-CD	PANASONIC	PRO AV ACCESSO	LARGE PTZ DOTWRX COOL DOME HOUSING	EACH	\$5,205.00	3.0%	\$5,048.85
PAN-HD12-HB	PANASONIC	PRO AV ACCESSO	LARGE PTZ DOTWRX HEATER BLOWER HOUSING	EACH	\$4,545.00	3.0%	\$4,408.65
PFJ-951/XJ95	PANASONIC	PRO AV ACCESSO	PROTECTION FILTER PFJ-951 FOR XJ95X	EACH	\$5,000.00	3.0%	\$4,850.00
PKB-275PV	PANASONIC	PRO AV ACCESSO	PORTABRACE CASE WITH HARD CASE/SOFT CASE	EACH	\$625.00	3.0%	\$606.25
POL-AGCX350	PANASONIC	PRO AV ACCESSO	POLAR COVER FOR PANASONIC AG-CX350.	EACH	\$409.00	3.0%	\$396.73
POWERTAP-20	PANASONIC	PRO AV ACCESSO	AB POWERTAP-20 POWER TAP SPLITTER	EACH	\$46.00	3.0%	\$44.62
POWERTAP-28	PANASONIC	PRO AV ACCESSO	NEW! POWER CABLE (28'') FOR BTLH910 AND BTLH80 FOR CONNECTION TO SH	EACH	\$55.00	3.0%	\$53.35
POWERTAP-MULTI	PANASONIC	PRO AV ACCESSO	AB POWERTAP-MULTI POWER TAP SPLITTER	EACH	\$80.00	3.0%	\$77.60
Q30	PANASONIC	PRO AV ACCESSO	PTZ26 CAPSULE HOUSING FOR USE WITH TEKSKIL PROMPTER MONITORS AND	EACH	\$3,583.00	3.0%	\$3,475.51
Q30-19B-T-BP1	PANASONIC	PRO AV ACCESSO	19 INCH PTZ-26 INTEGRATED PTZ PROMPTER - ENHANCED LCD DISPLAY WITH	EACH	\$23,560.00	3.0%	\$22,853.20
Q40	PANASONIC	PRO AV ACCESSO	PAN370 - 370 NETWORK CONTROLLED ROTATION TABLE WITH 100 POSITION M	EACH	\$3,983.00	3.0%	\$3,863.51
Q50	PANASONIC	PRO AV ACCESSO	PED319 - NETWORK CONTROLLED ELEVATION COLUMN WITH 100 POSITION NE	EACH	\$7,935.00	3.0%	\$7,696.95
Q51	PANASONIC	PRO AV ACCESSO	PAN BAR KIT FOR THE TEKSKIL PED319	EACH	\$1,040.00	3.0%	\$1,008.80
Q52	PANASONIC	PRO AV ACCESSO	3-BUTTON TETHERED PEDESTAL OR PAN TABLE CONTROLLER (WIRED)	EACH	\$1,170.00	3.0%	\$1,134.90
Q61	PANASONIC	PRO AV ACCESSO	BASIC MOTORIZED PEDESTAL WITHOUT PRESETS	EACH	\$6,378.00	3.0%	\$6,186.66
Q80	PANASONIC	PRO AV ACCESSO	PEDESTAL TO PTZ CAMERA ADAPTER PLATE	EACH	\$1,242.00	3.0%	\$1,204.74
QG202	PANASONIC	PRO AV ACCESSO	BALANCE BEAM FOR PAN TABLE MOUNTING OF TALENT ASSIST DEVICES	EACH	\$335.00	3.0%	\$324.95
QRS-AGCX350	PANASONIC	PRO AV ACCESSO	QUICK RAIN SLICKER RAIN, DUST COVER(CX350).	EACH	\$115.00	3.0%	\$111.55
R501	PANASONIC	PRO AV ACCESSO	5 LB. SLIDING, INTERLOCKING COUNTERWEIGHT	EACH	\$156.00	3.0%	\$151.32
R503	PANASONIC	PRO AV ACCESSO	15 LBS. COUNTERWEIGHT FOR PAN370 - NETWORK APPLICATIONS	EACH	\$250.00	3.0%	\$242.50
RC020M	PANASONIC	PRO AV ACCESSO	20 METER REMOTE CONTROL CABLE FOR AJ-RC10G/AG-EC4 AND AK-HRP200	EACH	\$429.00	3.0%	\$416.13
RC050M	PANASONIC	PRO AV ACCESSO	50 METER REMOTE CONTROL CABLE FOR AJ-RC10G/AG-EC4 AND AK-HRP200	EACH	\$731.00	3.0%	\$709.07
RC090M	PANASONIC	PRO AV ACCESSO	90 METER REMOTE CONTROL CABLE FOR AJ-RC10G AND AK-HRP200	EACH	\$1,120.00	3.0%	\$1,086.40
RCC15	PANASONIC	PRO AV ACCESSO	"REMOTE CABLE FOR AJ-EC3, 15 METERS, 48 FEET"	EACH	\$249.00	3.0%	\$241.53
ROCK-DVX-ZFI	PANASONIC	PRO AV ACCESSO	"VARIZOOM CONTROL WITH ROCKER, START-STOP AND FOCUS AND IRIS CONT	EACH	\$345.00	3.0%	\$334.65
ROP003M	PANASONIC	PRO AV ACCESSO	REMOTE CONTROL CABLE FOR AK-HCU931, AK-HC3500, AK-3800,3 METERS	EACH	\$103.00	3.0%	\$99.91
ROP020M	PANASONIC	PRO AV ACCESSO	REMOTE CONTROL CABLE 20 METERS	EACH	\$297.00	3.0%	\$288.09
ROP050M	PANASONIC	PRO AV ACCESSO	REMOTE CONTROL CABLE 50 METERS	EACH	\$731.00	3.0%	\$709.07
ROP090M	PANASONIC	PRO AV ACCESSO	REMOTE CONTROL CABLE 90 METERS	EACH	\$1,060.00	3.0%	\$1,028.20
RS-22	PANASONIC	PRO AV ACCESSO	"THE PORTA BRACE RS-22 RAIN SLICKER (BLACK) IS A CUSTOM FITTED RAIN CO	EACH	\$260.00	3.0%	\$252.20
RS-25P	PANASONIC	PRO AV ACCESSO	"PORTABRACE RAIN SLICKER FOR THE AG-HPX300, HPX370, HPX3100."	EACH	\$279.00	3.0%	\$270.63
RS-AGCX350	PANASONIC	PRO AV ACCESSO	RAIN SLICKER FOR PANASONIC AG-CX350.	EACH	\$189.00	3.0%	\$183.33
RS-PX270	PANASONIC	PRO AV ACCESSO	PORTA BRACE RS-PX270 RAIN SLICKER FOR PANASONIC AJ-PX270 (BLACK ONL	EACH	\$209.00	3.0%	\$202.73
RS-VARICAMLT	PANASONIC	PRO AV ACCESSO	PORTABRACE RAIN COVER FOR VARICAM LT	EACH	\$239.00	3.0%	\$231.83
S01-DSS	PANASONIC	PRO AV ACCESSO	S01 DIGITAL SEMI SERVO KIT W/SMJ-E01	EACH	\$10,030.00	3.0%	\$9,729.10
SA-206M-1R2	PANASONIC	PRO AV ACCESSO	20 PIN TO 12 PIN CABLE	EACH	\$210.00	3.0%	\$203.70
SHAN-B900	PANASONIC	PRO AV ACCESSO	THERMODYNE HARD SHELL SHIPPING CASE FOR (AJ-HPX2000/2700/3000/3100/3	EACH	\$665.00	3.0%	\$645.05
SHAN-HBU500	PANASONIC	PRO AV ACCESSO	ROAD CASE FOR AK-HBU500	EACH	\$925.00	3.0%	\$897.25
SHAN-HBU500CAMK	PANASONIC	PRO AV ACCESSO	ROAD CASE FOR AK-HBU500 AND CAMERA	EACH	\$1,550.00	3.0%	\$1,503.50
SHAN-HC3800	PANASONIC	PRO AV ACCESSO	"HARD CARRYING CASE FOR AK-HC3800 STUDIO CAMERA (1/2)FOR AK-HC3800	EACH	\$798.00	3.0%	\$774.06
SHAN-HC5000	PANASONIC	PRO AV ACCESSO	THERMODYNE CASE FOR AK-HC5000/UC3000+VF	EACH	\$708.00	3.0%	\$686.76
SHAN-HR140	PANASONIC	PRO AV ACCESSO	CASE FOR AW-HR140	EACH	\$599.00	3.0%	\$581.03
SHAN-HS60C	PANASONIC	PRO AV ACCESSO	CASE FOR AV-HS6000 CONTROL PANEL	EACH	\$622.00	3.0%	\$603.34
SHAN-HS60U	PANASONIC	PRO AV ACCESSO	CASE FOR AV-HS6000 MAIN FRAME	EACH	\$574.00	3.0%	\$556.78
SHAN-PX270	PANASONIC	PRO AV ACCESSO	THERMODYNE HARD CASE FOR PX270 CAMERA	EACH	\$488.00	3.0%	\$473.36
SHAN-RC700	PANASONIC	PRO AV ACCESSO	RAIN COVER	EACH	\$270.00	3.0%	\$261.90
SHAN-TM700	PANASONIC	PRO AV ACCESSO	TRIPOD ADAPTOR PLATE	EACH	\$440.00	3.0%	\$426.80
SHAN-UCU500	PANASONIC	PRO AV ACCESSO	THERMODYNE CASE FOR AK-UCU500+ROP	EACH	\$723.00	3.0%	\$701.31
SHAN-UE100	PANASONIC	PRO AV ACCESSO	SHAN- COMBO CASE FOR BOTH UE100 RP60	EACH	\$445.00	3.0%	\$431.65
SHAN-UE150	PANASONIC	PRO AV ACCESSO	ROAD CASE FOR AW-UE150	EACH	\$895.00	3.0%	\$868.15
SHAN-UHS500	PANASONIC	PRO AV ACCESSO	ROAD CASE FOR AV-UHS500	EACH	\$600.00	3.0%	\$582.00
SS-01	PANASONIC	PRO AV ACCESSO	SEMI SERVO KIT FOR XA20X	EACH	\$3,270.00	3.0%	\$3,171.90
SS-13	PANASONIC	PRO AV ACCESSO	FULL SERVO KIT FOR ZA22 LENSES	EACH	\$3,820.00	3.0%	\$3,705.40
SS-13D	PANASONIC	PRO AV ACCESSO	"DIGI FULL SERVO KIT ""RD"" TYPE"	EACH	\$7,900.00	3.0%	\$7,663.00
SS-15D	PANASONIC	PRO AV ACCESSO	DIGI FULL SERVO FOR "ERD" TYPE LENSES. INCLUDES ERD-40A-D01 DIGITAL Z	EACH	\$3,460.00	3.0%	\$3,356.20
SS-21D	PANASONIC	PRO AV ACCESSO	SERVO KIT FOR 27X	EACH	\$19,210.00	3.0%	\$18,633.70
SS-41-IASD	PANASONIC	PRO AV ACCESSO	ZOOM SERVO (ZSD-300D) + FOCUS SERVO (FPD-400D)	EACH	\$4,360.00	3.0%	\$4,229.20
SS-EPA99	PANASONIC	PRO AV ACCESSO	SS-EPA FULL SERVO CONTOLS	EACH	\$19,210.00	3.0%	\$18,633.70
SS-RD-DZSF	PANASONIC	PRO AV ACCESSO	FUJI RD TYPE FULL SERVO KIT	EACH	\$4,970.00	3.0%	\$4,820.90
SUP-NP2S	PANASONIC	PRO AV ACCESSO	SUP-NP2S LENS BUILD-UP, FOR PANASONIC	EACH	\$7,820.00	3.0%	\$7,585.40
TA32	PANASONIC	PRO AV ACCESSO	TALENT ASSIST CLOCK - (REQUIRES AN INTERNET CONNECTION BUT IS NOT NE	EACH	\$2,094.00	3.0%	\$2,031.18
TA33	PANASONIC	PRO AV ACCESSO	SMPTE/EBU/ESE TIME CODE/CLOCK (SLAVE DISPLAY) WITH 2.3 INCH NUMERAL	EACH	\$1,763.00	3.0%	\$1,710.11
TA336	PANASONIC	PRO AV ACCESSO	Z" BRACKET, MOUNTS A TEKSKIL ESE CLOCK BELOW THE PROMPTER MONITOR	EACH	\$113.00	3.0%	\$109.61
TA35	PANASONIC	PRO AV ACCESSO	19A-V 19" TALENT ASSIST/AUX MONITOR WITH HDMI AND COMPOSITE INPUTS	EACH	\$467.00	3.0%	\$452.99
TA37B	PANASONIC	PRO AV ACCESSO	LCD-7A-B HD 7" VIEWFINDER, LED EDGELIT, COMPOSITE, 3G/HD/SD-SDI, HDMI A	EACH	\$1,175.00	3.0%	\$1,139.75
TA37P	PANASONIC	PRO AV ACCESSO	LCD-7A-PRO HD 7" VIEWFINDER, LED EDGELIT, COMPOSITE, 3G/HD/SD-SDI, HDN	EACH	\$1,300.00	3.0%	\$1,261.00
TA38	PANASONIC	PRO AV ACCESSO	19A-HD 19" TALENT MONITOR WITH 3G/HD/SD-SDI AND COMPOSITE VIDEO INPU	EACH	\$4,623.00	3.0%	\$4,484.31
TA39	PANASONIC	PRO AV ACCESSO	22A-HD 21.5" TALENT MONITOR WITH 3G/HD/SD-SDI AND COMPOSITE VIDEO INF	EACH	\$5,714.00	3.0%	\$5,542.58
TA40	PANASONIC	PRO AV ACCESSO	TEKSKIL FLOOR MANAGER - MULTI-PURPOSE, ULTRAWIDE (4" X 15") 300 NIT LEI	EACH	\$3,390.00	3.0%	\$3,288.30
TA90B	PANASONIC	PRO AV ACCESSO	SINGLE STAGE TALLY LIGHT (DIMMABLE 3 LED ARRAY), CUSTOMER EXTERNAL	EACH	\$260.00	3.0%	\$252.20
TA96D	PANASONIC	PRO AV ACCESSO	DC POWER SUPPLY ADAPTER CABLE 2-PIN DIN TO 2-PIN SWICHCRAFT FOR FLO	EACH	\$85.00	3.0%	\$82.45
TA96-PLUS	PANASONIC	PRO AV ACCESSO	TALLYCAM PLUS - DUAL COLOR LED BAR TALLY WITH ILLUMINATED CAMERA N	EACH	\$1,014.00	3.0%	\$983.58
TA99L	PANASONIC	PRO AV ACCESSO	AUX MOUNT KIT INCLUDES DG03 LONG VESA 75/100 BRACKET, ADJUSTABLE TE	EACH	\$929.00	3.0%	\$901.13
TA99P19	PANASONIC	PRO AV ACCESSO	19" TALENT ASSIST/AUX PANEL WITH DG40 TRUSS, QG202EXTENSION SUPPOR	EACH	\$3,635.00	3.0%	\$3,525.95
TA99P22	PANASONIC	PRO AV ACCESSO	21.5" TALENT ASSIST/AUX PANEL WITH DG40 TRUSS, QG202EXTENSION SUPPO	EACH	\$4,260.00	3.0%	\$4,132.20
TA99S	PANASONIC	PRO AV ACCESSO	AUX MOUNT KIT INCLUDES DG35 SHORT VESA 75/100 BRACKET, ADJUSTABLE T	EACH	\$929.00	3.0%	\$901.13
TA99V19	PANASONIC	PRO AV ACCESSO	19" TALENT ASSIST/AUX PANEL WITH DG40 TRUSS, QG202EXTENSION SUPPOR	EACH	\$1,285.00	3.0%	\$1,246.45
TCH	PANASONIC	PRO AV ACCESSO	TEKSKIL CONTROL HUB - NETWORK CONTROL USER INTERFACE/PROXY SERV	EACH	\$2,631.00	3.0%	\$2,552.07
TEKSKIL-CBL	PANASONIC	PRO AV ACCESSO	CUSTOM INTERCONNECT CABLE KIT	EACH	\$1,939.00	3.0%	\$1,880.83
TITAN-70	PANASONIC	PRO AV ACCESSO	TANDEM GOLD MOUNT 70 WATT CHARGER ADAPTER, ONE BATTERY POSITION	EACH	\$661.00	3.0%	\$641.17
TITAN-T2	PANASONIC	PRO AV ACCESSO	TANDEM TWO POSITION SIMULTANEOUS INTERACTIVE BATTERY CHARGER/AC	EACH	\$1,141.00	3.0%	\$1,106.77
TITAN TWIN	PANASONIC	PRO AV ACCESSO	TWO POSITION SIMULTANEOUS INTERACTIVE BATTERY CHARGER	EACH	\$764.00	3.0%	\$741.08
TPT-FC162	PANASONIC	PRO AV ACCESSO	IGUS 17.2.063 - 1M CHAIN	EACH	\$155.00	3.0%	\$150.35
TPT-FC163	PANASONIC	PRO AV ACCESSO	IGUS 117.2.1P - FEMALE END CHAIN (FOR LGUS CHAIN 17.2.063) VESSEL SIDE	EACH	\$16.00	3.0%	\$15.52
TPT-FC164	PANASONIC	PRO AV ACCESSO	LGUS 117.2.2P - MALE END CHAIN (FOR LGUS CHAIN 17.2.063) DOLLY SIDE	EACH	\$16.00	3.0%	\$15.52
TPT-FD008	PANASONIC	PRO AV ACCESSO	RAIL CONNECTION	EACH	\$92.00	3.0%	\$89.24
TPT-TA002	PANASONIC	PRO AV ACCESSO	POWER SUPPLY UNIT, INPUT 100-240V, OUTPUT 24V DC 9.2A (EC5 F), UL CERTIF	EACH	\$339.00	3.0%	\$328.83
TPT-TB001	PANASONIC	PRO AV ACCESSO	5M BELT	EACH	\$120.00	3.0%	\$116.40
TPT-TB002	PANASONIC	PRO AV ACCESSO	10M BELT	EACH	\$245.00	3.0%	\$237.65
TPT-TB003	PANASONIC	PRO AV ACCESSO	15M BELT	EACH	\$365.00	3.0%	\$354.05
TPT-TB004	PANASONIC	PRO AV ACCESSO	20M BELT	EACH	\$495.00	3.0%	\$480.15
TPT-TC006	PANASONIC	PRO AV ACCESSO	5M DOLLY POWER SUPPLY EXTENSION CABLE	EACH	\$130.00	3.0%	\$126.10
TPT-TC009	PANASONIC	PRO AV ACCESSO	10M DOLLY POWER SUPPLY EXTENSION CABLE	EACH	\$215.00	3.0%	\$208.55
TPT-TC019	PANASONIC	PRO AV ACCESSO	20M DOLLY POWER SUPPLY EXTENSION CABLE	EACH	\$275.00	3.0%	\$266.75
TPT-TC028	PANASONIC	PRO AV ACCESSO	10M CABLES FLOOR TRACK	EACH	\$1,925.00	3.0%	\$1,867.25
TPT-TC029	PANASONIC	PRO AV ACCESSO	20M CABLES FLOOR TRACK IGUS CHAIN	EACH	\$3,065.00	3.0%	\$2,973.05



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TPT-TC030	PANASONIC	PRO AV ACCESSO	10M CABLES CEILING TRACK	EACH	\$1,925.00	3.0%	\$1,867.25
TPT-TC031	PANASONIC	PRO AV ACCESSO	20M CABLES CEILING TRACK	EACH	\$3,044.00	3.0%	\$2,952.68
TPT-TD002	PANASONIC	PRO AV ACCESSO	ACCES KIT HANG TOTEM COLUMN/CEILING TRUS	EACH	\$2,760.00	3.0%	\$2,677.20
TPT-TF002	PANASONIC	PRO AV ACCESSO	1M STRAIGHT FLOOR TRACK	EACH	\$1,685.00	3.0%	\$1,634.45
TPT-TF003	PANASONIC	PRO AV ACCESSO	1.5M STRAIGHT FLOOR TRACK	EACH	\$2,095.00	3.0%	\$2,032.15
TPT-TF004	PANASONIC	PRO AV ACCESSO	2M STRAIGHT FLOOR TRACK	EACH	\$2,335.00	3.0%	\$2,264.95
TPT-TF006	PANASONIC	PRO AV ACCESSO	1M STRAIGHTDOLLY FLOOR TRACK 400	EACH	\$1,865.00	3.0%	\$1,809.05
TPT-TF008	PANASONIC	PRO AV ACCESSO	2 M STRAIGHTDOLLY FLOOR TRACK 400	EACH	\$2,665.00	3.0%	\$2,585.05
TPT-TF011	PANASONIC	PRO AV ACCESSO	WHEEL 80MM DIAMETER FOR 400MM INTERAXIS TRACK	EACH	\$276.00	3.0%	\$267.72
TPT-TF012	PANASONIC	PRO AV ACCESSO	WHEEL 40MM DIAMETER	EACH	\$69.00	3.0%	\$66.93
TPT-TF014	PANASONIC	PRO AV ACCESSO	FLOOR DOLLY MOTOR WITH ENCODER AND 1:10 GEARBOX	EACH	\$3,254.00	3.0%	\$3,156.38
TPT-TF015	PANASONIC	PRO AV ACCESSO	ABSOLUTE ENCODER 10MM SHAFT	EACH	\$1,395.00	3.0%	\$1,353.15
TPT-TM003	PANASONIC	PRO AV ACCESSO	NEW DC10E CONTROL PANEL	EACH	\$4,195.00	3.0%	\$4,069.15
TPT-TO003	PANASONIC	PRO AV ACCESSO	COLUMN MOTOR WITH ENCODER AND 1:30 GEARBOX	EACH	\$3,449.00	3.0%	\$3,345.53
TPT-TO004	PANASONIC	PRO AV ACCESSO	LINEAR GUIDE WITH PLASTIC COVERED BEARINGS. RIGID MOUNT	EACH	\$719.00	3.0%	\$697.43
TPT-TO005	PANASONIC	PRO AV ACCESSO	LINEAR GUIDE WITH PLASTIC COVERED BEARINGS. SPRING MOUNT	EACH	\$719.00	3.0%	\$697.43
TPT-TO006	PANASONIC	PRO AV ACCESSO	TUNING TOTEM SO WITH VR HARDWARE UPGRADE	EACH	\$23,904.00	3.0%	\$23,186.88
TPT-TR001	PANASONIC	PRO AV ACCESSO	TUNIG TOP TRACK	EACH	\$17,595.00	3.0%	\$17,067.15
TPT-TR002	PANASONIC	PRO AV ACCESSO	1M STRAIGHT CEILING TRACK 250MM	EACH	\$2,755.00	3.0%	\$2,672.35
TPT-TR002B	PANASONIC	PRO AV ACCESSO	1M STRAIGHT CEILING TRACK BLACK 250MM	EACH	\$2,755.00	3.0%	\$2,672.35
TPT-TR003	PANASONIC	PRO AV ACCESSO	2M STRAIGHT CEILING TRACK 250MM	EACH	\$3,295.00	3.0%	\$3,196.15
TPT-TR003B	PANASONIC	PRO AV ACCESSO	2M STRAIGHT CEILING TRACK 250MM BLACK	EACH	\$3,295.00	3.0%	\$3,196.15
TPT-TR004	PANASONIC	PRO AV ACCESSO	1.5M STRAIGHT CEILING TRACK	EACH	\$3,095.00	3.0%	\$3,002.15
TPT-TR004B	PANASONIC	PRO AV ACCESSO	1.5M STRAIGHT CEILING TRACK BLACK 250MM	EACH	\$3,095.00	3.0%	\$3,002.15
TPT-TR005	PANASONIC	PRO AV ACCESSO	0.5M STRAIGHT CEILING TRACK 250 MM	EACH	\$2,655.00	3.0%	\$2,575.35
TPT-TR005B	PANASONIC	PRO AV ACCESSO	.5M STRAIGHT CEILING TRACK BLACK 250MM	EACH	\$2,655.00	3.0%	\$2,575.35
TPT-TR007	PANASONIC	PRO AV ACCESSO	0.5M STRAIGHT CEILING TRACK 400MM INTERAXIAL	EACH	\$3,108.00	3.0%	\$3,014.76
TPT-TR008	PANASONIC	PRO AV ACCESSO	1M STRAIGHT CELING TRACK 400MM INTERAXI	EACH	\$3,515.00	3.0%	\$3,409.55
TPT-TR009	PANASONIC	PRO AV ACCESSO	1.5M STRAIGHT CELING TRACK 400MM INTERAXI	EACH	\$3,805.00	3.0%	\$3,690.85
TPT-TR010	PANASONIC	PRO AV ACCESSO	2M STRAIGHT CEILING TRACK 400MM INTERAXI	EACH	\$4,235.00	3.0%	\$4,107.95
TPT-TR011	PANASONIC	PRO AV ACCESSO	WHEEL 50MM DIAMETER FOR 250MM INTERAXIAL TRACK	EACH	\$219.00	3.0%	\$212.43
TPT-TR012	PANASONIC	PRO AV ACCESSO	CEILING DOLLY MOTOR WITH ENCODER AND 1:10 GEARBOX	EACH	\$3,449.00	3.0%	\$3,345.53
TPT-TR013	PANASONIC	PRO AV ACCESSO	TUNING CEILING DOLLY 400MM INTERAXIAL WITH VR HARDWARE UPGRADE	EACH	\$28,625.00	3.0%	\$27,766.25
TPT-TR018	PANASONIC	PRO AV ACCESSO	1M STRAIGHT CEILING TRACK 250MM INTERAXIAL WITHOUT TRUSS	EACH	\$2,353.00	3.0%	\$2,282.41
TPT-TR019	PANASONIC	PRO AV ACCESSO	2M STRAIGHT CEILING TRACK 250MM INTERAXIAL WITHOUT TRUSS	EACH	\$2,847.00	3.0%	\$2,761.59
TPT-TR020	PANASONIC	PRO AV ACCESSO	1.5M STRAIGHT CEILING TRACK 250MM INTERAXIAL WITHOUT TRUSS	EACH	\$2,723.00	3.0%	\$2,641.31
TPT-TR021	PANASONIC	PRO AV ACCESSO	0.5M STRAIGHT CEILING TRACK 250MM INTERAXIAL WITHOUT TRUSS	EACH	\$2,002.00	3.0%	\$1,941.94
TPT-TS011	PANASONIC	PRO AV ACCESSO	TUNING DOLLY OR COLUMN ELECTRONIC UNIT. ETHERNET COMMUNICATION. (	EACH	\$7,749.00	3.0%	\$7,516.53
TPT-TS015	PANASONIC	PRO AV ACCESSO	VR SLAVE UPGRADE FOR DOLLY WITHOUT COLUMN	EACH	\$732.00	3.0%	\$710.04
TPT-TS016	PANASONIC	PRO AV ACCESSO	TUNIN VR/AR HADWR UPGRAD CABLE DRIVER SW	EACH	\$685.00	3.0%	\$664.45
TPT-TS017	PANASONIC	PRO AV ACCESSO	150 PTZ FLAT PLATE 3MM	EACH	\$259.00	3.0%	\$251.23
TPT-TS018	PANASONIC	PRO AV ACCESSO	TUNING FLAT PLATE 3MM	EACH	\$259.00	3.0%	\$251.23
TPT-TS020	PANASONIC	PRO AV ACCESSO	JABBA CEILING DAMPER PLATE FOR VIBRATION	EACH	\$1,430.00	3.0%	\$1,387.10
TPT-TS021	PANASONIC	PRO AV ACCESSO	JABBA FLOOR DAMPER PLATE FOR VIBRATION	EACH	\$1,430.00	3.0%	\$1,387.10
TPT-TS023	PANASONIC	PRO AV ACCESSO	SQUARE CONECTION KIT W RISERS (4 PIECES)	EACH	\$190.00	3.0%	\$184.30
TPT-TS024	PANASONIC	PRO AV ACCESSO	SQUARE RISER CONNECTION KIT (2 PIECES)	EACH	\$215.00	3.0%	\$208.55
TPT-TS025	PANASONIC	PRO AV ACCESSO	60MM PIECE OF TECNOPOINT SQUARE RISER	EACH	\$140.00	3.0%	\$135.80
TPT-TS026	PANASONIC	PRO AV ACCESSO	100MM PIECE OF TECNOPOINT SQUARE RISER	EACH	\$160.00	3.0%	\$155.20
TPT-TS027	PANASONIC	PRO AV ACCESSO	150MM PIECE OF TECNOPOINT SQUARE RISER	EACH	\$160.00	3.0%	\$155.20
TPT-TS028	PANASONIC	PRO AV ACCESSO	200MM PIECE OF TECNOPOINT SQUARE RISER	EACH	\$170.00	3.0%	\$164.90
TPT-TS029	PANASONIC	PRO AV ACCESSO	250MM PIECE OF TECNOPOINT SQUARE RISER	EACH	\$190.00	3.0%	\$184.30
TPT-TS030	PANASONIC	PRO AV ACCESSO	500MM PIECE OF TECNOPOINT SQUARE RISER	EACH	\$230.00	3.0%	\$223.10
TPT-TS031	PANASONIC	PRO AV ACCESSO	1000MM PIECE OF TECNOPOINT SQUARE RISER	EACH	\$310.00	3.0%	\$300.70
TPT-TS032	PANASONIC	PRO AV ACCESSO	RISER KIT WITH TIE RODS CLAMPS SCREWS	EACH	\$708.00	3.0%	\$686.76
TPT-TW001	PANASONIC	PRO AV ACCESSO	USB DONGLE "TUNING S" SW	EACH	\$4,695.00	3.0%	\$4,554.15
TPT-TW002	PANASONIC	PRO AV ACCESSO	SW TUNING SV (VR INTERFACE) WIN 10 USB	EACH	\$5,395.00	3.0%	\$5,233.15
TT-D2CD12V50-3	PANASONIC	PRO AV ACCESSO	"TRUSTIN BUNDLE W/COOLDOME, FIBER "	EACH	\$8,995.00	3.0%	\$8,725.15
UA13X4.5BERD	PANASONIC	PRO AV ACCESSO	UA13X4.5BERD 4K EFP ZOOM LENS	EACH	\$43,500.00	3.0%	\$42,195.00
UA14X4.5BERD	PANASONIC	PRO AV ACCESSO	UA14X4.5BERD 4K EFP ZOOM LENS	EACH	\$40,500.00	3.0%	\$39,285.00
UA18X5.5BERD-S6	PANASONIC	PRO AV ACCESSO	FUJI 4K 18X5.5 B4 ZOOM W/ DOUBLER	EACH	\$32,300.00	3.0%	\$31,331.00
UA18X7.6BERD	PANASONIC	PRO AV ACCESSO	FUJINON 4K UHD 7.6 TO 137MM F/1.8 18X ZOOM LENS. 2/3" (B4) FORMAT. BUILT	EACH	\$23,780.00	3.0%	\$23,066.60
UA22X8BERD	PANASONIC	PRO AV ACCESSO	FUJI 22X 4K LENS	EACH	\$46,800.00	3.0%	\$45,396.00
UA23X7.6BERD	PANASONIC	PRO AV ACCESSO	FUJINON 4K UHD 7.6 TO 175MM F/1.8 23X ZOOM LENS. 2/3" (B4) FORMAT. BUILT	EACH	\$40,580.00	3.0%	\$39,362.60
UA24X7.8BERD-S10	PANASONIC	PRO AV ACCESSO	FUJI 4K UHDZOOM LENS DOUBLER S10 DRIVE	EACH	\$42,930.00	3.0%	\$41,642.10
UA24X7.8BERD-S6	PANASONIC	PRO AV ACCESSO	FUJI 4K 24X7.8 B4 ZOOM W/ DOUBLER	EACH	\$42,500.00	3.0%	\$41,225.00
UA27X6.5BESM	PANASONIC	PRO AV ACCESSO	STUDIO BOX LENS - LENS ONLY - HBU500 REQUIRED MODIFICATION TO FIT THIS	EACH	\$84,500.00	3.0%	\$81,965.00
UA46X13.5BERD	PANASONIC	PRO AV ACCESSO	UA46X13.5BERD 4K STDIO + CASE AND SUPPORT	EACH	\$91,920.00	3.0%	\$89,162.40
UA46X9.7BERD	PANASONIC	PRO AV ACCESSO	UA46X9.7BERD 4K STDIO + CASE AND SUPPORT	EACH	\$91,920.00	3.0%	\$89,162.40
UA70X8.7BESM	PANASONIC	PRO AV ACCESSO	UA70X8.7BESM W/ STABILIZER	EACH	\$120,000.00	3.0%	\$116,400.00
UJ66X9B	PANASONIC	PRO AV ACCESSO	UJ66X9B LENS ONLY	EACH	\$118,000.00	3.0%	\$114,460.00
UMR20-HOOD	PANASONIC	PRO AV ACCESSO	SUN HOOD	EACH	\$129.00	3.0%	\$125.13
UMR20-STAND	PANASONIC	PRO AV ACCESSO	BRACKET WITH 1/4-20 MOUNTING POINT	EACH	\$159.00	3.0%	\$154.23
UV/127PO.75	PANASONIC	PRO AV ACCESSO	UV/127PO.75 FILTER	EACH	\$800.00	3.0%	\$776.00
VARICAM-CASE	PANASONIC	PRO AV ACCESSO	VARICAM HARD SHIPPING CASE WITH WHEELS AND HANDLE.	EACH	\$895.00	3.0%	\$868.15
VARICAMLT-CASE	PANASONIC	PRO AV ACCESSO	HARD SHIPPING CASE FOR VARICAM LT WITH WHEELS AND SPACES FOR ALL L	EACH	\$695.00	3.0%	\$674.15
VARICAM-VFC155	PANASONIC	PRO AV ACCESSO	"15.5"" VARICAM VF CABLE WITH RIGHT ANGLE CONNECTORS ON BOTH ENDS."	EACH	\$330.00	3.0%	\$320.10
VARICAM-VFC240	PANASONIC	PRO AV ACCESSO	"24"" VARICAM VF EXTENDED CABLE WITH ONE RIGHT ANGLE CONNECTOR (CA	EACH	\$290.00	3.0%	\$281.30
VLT-VFC-20	PANASONIC	PRO AV ACCESSO	20 INCH CABLE FOR LT EVF BUNDLED WITH BNC AND 4 PIN HIROSE	EACH	\$275.00	3.0%	\$266.75
VS-R45	PANASONIC	PRO AV ACCESSO	"THE VS-RV45 IS A 1RU REMOTE SWITCHING PANEL FOR THE AV-HS450 OR AV-	EACH	\$3,376.00	3.0%	\$3,274.72
VWVBG6PPK	PANASONIC	PRO AV ACCESSO	"7.2 V 5,400 MAH BATTERY FOR AG-HMC70, HMC150 & HMC40, ""AG-HMR10. REC	EACH	\$240.00	3.0%	\$232.80
VZCP-T12-PANA	PANASONIC	PRO AV ACCESSO	CUSTOM PANBAR CONTROLLER KIT W/ PANEL	EACH	\$11,900.00	3.0%	\$11,543.00
VZ-EXT-L10	PANASONIC	PRO AV ACCESSO	10' EXTENSION FOR ALL CONTROLLERS W/ 2.5MM CONNECTOR	EACH	\$19.95	3.0%	\$19.35
VZ-EXT-L100	PANASONIC	PRO AV ACCESSO	100' EXTENSION FOR ALL CONTROLLERS W/ 2.5MM CONNECTOR	EACH	\$49.95	3.0%	\$48.45
VZ-EXT-L20	PANASONIC	PRO AV ACCESSO	20' EXTENSION FOR ALL CONTROLLERS W/ 2.5MM CONNECTOR	EACH	\$25.95	3.0%	\$25.17
VZ-EXT-L50	PANASONIC	PRO AV ACCESSO	50' EXTENSION FOR ALL CONTROLLERS W/ 2.5MM CONNECTOR	EACH	\$35.95	3.0%	\$34.87
VZ-PG-L	PANASONIC	PRO AV ACCESSO	PISTOL GRIP PROFESSIONAL ZOOM/FOCUS CONTROL FOR LANC CAMERAS	EACH	\$249.00	3.0%	\$241.53
VZ-PRO-L	PANASONIC	PRO AV ACCESSO	PROFESSIONAL ZOOM/FOCUS CONTROL FOR LANC CAMERAS	EACH	\$249.00	3.0%	\$241.53
VZ-PRO-PZFI-3D	PANASONIC	PRO AV ACCESSO	"VARIZOOM REMOTE CONTROL FOR THE AG3DA1. CONTROLS ZOOM, FOCUS, IF	EACH	\$634.00	3.0%	\$614.98
VZ-RL100	PANASONIC	PRO AV ACCESSO	ZOOM/RECORD ROCKER CONTROL FOR LANC CAMERAS	EACH	\$99.00	3.0%	\$96.03
VZ-ROCK	PANASONIC	PRO AV ACCESSO	COMPACT VARIABLE-ROCKER CONTROL WITH EXTRA FEATURES FOR LANC CA	EACH	\$199.00	3.0%	\$193.03
VZ-STEALTH	PANASONIC	PRO AV ACCESSO	MINI ZOOM/FOCUS JOYSTICK CONTROL FOR LANC CAMERAS	EACH	\$99.00	3.0%	\$96.03
VZ-STEALTH-LX	PANASONIC	PRO AV ACCESSO	MINI ZOOM/FOCUS JOYSTICK CONTROL WITH EXTRA FEATURES FOR LANC CAM	EACH	\$129.00	3.0%	\$125.13
WCV-H85	PANASONIC	PRO AV ACCESSO	FUJINON 0.8X WIDE ANGLE CONVERTER LENS (ZOOM THROUGH)	EACH	\$4,695.00	3.0%	\$4,554.15
XA20SX8.5BERM	PANASONIC	PRO AV ACCESSO	"FUJINON HD 20X 2/3"" LENS W/ 2X EXTENDER. 8.5-170MM FOR 2/3"" FORMAT. 20	EACH	\$7,800.00	3.0%	\$7,566.00
XA20SX8.5BMD-DSD	PANASONIC	PRO AV ACCESSO	"FUJINON 2/3"" 20X MD LENS"	EACH	\$8,600.00	3.0%	\$8,342.00
XA20SX8.5BRM	PANASONIC	PRO AV ACCESSO	"THE FUJINON XA20SX8.5BRM HD PROFESSIONAL LENS IS AN ENG TELEPHOTO	EACH	\$6,700.00	3.0%	\$6,499.00
XA22X7BES	PANASONIC	PRO AV ACCESSO	XA22X7BES W/FULL SERVO KIT	EACH	\$63,220.00	3.0%	\$61,323.40
XA55X9.5BESM-S5L	PANASONIC	PRO AV ACCESSO	FUJINON HD 55X2/3" LENS W/2X EXTENDER	EACH	\$83,450.00	3.0%	\$80,946.50
XA77X9.5BESM	PANASONIC	PRO AV ACCESSO	XA77X9.5BESM FUJI FIELD LENS	EACH	\$110,000.00	3.0%	\$106,700.00
XA99X8.4BESM	PANASONIC	PRO AV ACCESSO	XA99X8.4BESM	EACH	\$164,900.00	3.0%	\$159,953.00
XJ22X7.3BIEDSS41	PANASONIC	PRO AV ACCESSO	CANON XJ22X7.3BIED/SS-41IISD INCLUDES SUPPORTS & ENG STYLE REAR CO	EACH	\$66,380.00	3.0%	\$64,388.60



SKU	Manufacturer Name	Product Name	Product Description	Unit of Measure	MSRP	Discount off MSRP	NASPO Contract Price
XJ80X8.8B/S01-DSS	PANASONIC	PRO AV ACCESSO	XJ80X8.8B/S01-DSS	EACH	\$153,000.00	3.0%	\$148,410.00
XK6X20	PANASONIC	PRO AV ACCESSO	PL MOUNT CINE LENS 20-120MM 6X ZOOM. REMOVABLE SERVO UNIT.	EACH	\$18,200.00	3.0%	\$17,654.00
XLRMF10	PANASONIC	PRO AV ACCESSO	10' XLR4M TO XLR4F CABLE	EACH	\$25.00	3.0%	\$24.25
XT17SX4.5BRM-K3	PANASONIC	PRO AV ACCESSO	FUJINON HD 17X (OPTICAL ZOOM) 1/3" LENS. WIDE ANGLE ZOOM RANGE OF 4.5	EACH	\$3,900.00	3.0%	\$3,783.00
XT20SX4.7BRM	PANASONIC	PRO AV ACCESSO	"FUJINON HD 20X 1/3" LENS"	EACH	\$6,700.00	3.0%	\$6,499.00
ZA12X4.5BERM	PANASONIC	PRO AV ACCESSO	FUJINON ZA12X4.5BERM HD CAC LENS W/ 2X EXTENDER	EACH	\$25,600.00	3.0%	\$24,832.00
ZA12X4.5BMD	PANASONIC	PRO AV ACCESSO	FUJI ZA12X4.5BMD MOTOR DRIVE LENS W/O EXTENDER FOR BOX CAMS	EACH	\$22,250.00	3.0%	\$21,582.50
ZA12X4.5BRD	PANASONIC	PRO AV ACCESSO	HD ZOOM LENS	EACH	\$19,799.61	3.0%	\$19,205.62
ZA17X7.6BEMD	PANASONIC	PRO AV ACCESSO	FUJINON LENS	EACH	\$15,600.00	3.0%	\$15,132.00
ZA17X7.6BERD	PANASONIC	PRO AV ACCESSO	ZA17X7.6BERD FULL SERVO	EACH	\$17,450.00	3.0%	\$16,926.50
ZA17X7.6BRD	PANASONIC	PRO AV ACCESSO	FUJI ZA17X7.6BRD EFP LENS NO EXTENDER & DIGITAL ENCODERS	EACH	\$13,450.00	3.0%	\$13,046.50
ZA22X7.6BEMD	PANASONIC	PRO AV ACCESSO	FUJINON LENS FOR CONVERTIBLE CAMERA	EACH	\$22,962.62	3.0%	\$22,273.74
ZA22X7.6BERD-S6	PANASONIC	PRO AV ACCESSO	FUJI ZA22X7.6BERD SERVOS -DIG ENCODERS	EACH	\$29,800.00	3.0%	\$28,906.00
ZA22X7.6BERM	PANASONIC	PRO AV ACCESSO	FUJINON ZA22X7.6BERM HD CAC LENS W/ 2X EXTENDER	EACH	\$26,500.00	3.0%	\$25,705.00
ZA22X7.6BRD-S6	PANASONIC	PRO AV ACCESSO	FUJINON BRD 22X ENG LENS	EACH	\$26,050.00	3.0%	\$25,268.50
ZA22X7.6BRM-M6	PANASONIC	PRO AV ACCESSO	FUJINON BRM 22X ENG LENS	EACH	\$24,200.00	3.0%	\$23,474.00
Z-FINDER-KIT	PANASONIC	PRO AV ACCESSO	LOUPE & TOP PLATE MOUNT FOR EVA1 LCD	EACH	\$910.00	3.0%	\$882.70
ZK12X25SAF	PANASONIC	PRO AV ACCESSO	PL 25-300 CABRIO CINE LENS W/O SERVO	EACH	\$44,000.00	3.0%	\$42,680.00
ZK2.5X14SAF	PANASONIC	PRO AV ACCESSO	PL 14-35 CABRIO CINE LENS W/REM. SERVO	EACH	\$32,000.00	3.0%	\$31,040.00
ZK3.5X85	PANASONIC	PRO AV ACCESSO	PL 85-300MM CABRIO CINE LENS WITH REMOVABLE SERVO	EACH	\$32,000.00	3.0%	\$31,040.00
ZK4.7X19	PANASONIC	PRO AV ACCESSO	PL 19-90MM CABRIO CINE LENS WITH REMOVABLE SERVO	EACH	\$29,800.00	3.0%	\$28,906.00
ZSG-200M	PANASONIC	PRO AV ACCESSO	MOMENTARY-TYPE ZOOM SERVO DEMAND FOR CANON LENS CONTROLLER KIT	EACH	\$1,150.00	3.0%	\$1,115.50
WX-SVCWRPMICE	PANASONIC	PRO AUDIO SERV	PACK OF 50 CUSTOM VINYL WRAP WITH LOGO FOR WX-ST200 (DIY APPLICATION)	EACH	\$250.00	0.0%	\$250.00
WX-SVCBASE5Y	PANASONIC	PRO AUDIO SERV	PROAUDIO 5-YEAR EXTENDED WARRANTY - BASE STATION & ANTENNA (COVERS 1 X WX-ST	EACH	\$147.66	0.0%	\$147.66
WX-SVCMIC5Y	PANASONIC	PRO AUDIO SERV	PROAUDIO 5-YEAR EXTENDED WARRANTY - WIRELESS MIC (COVERS 1 X WX-ST	EACH	\$60.00	0.0%	\$60.00
AJ-CBD001Z	PANASONIC	PRO AV SERVICE	P2CAST STANDARD 100GB LICENSE	EACH	\$275.00	0.0%	\$275.00
AJ-S09TFMCNS2	PANASONIC	PRO AV SERVICE	TWO DAY CONCURRENT CONSULTING RATE (OPERATIONAL / ENGINEERING TR	EACH	\$3,599.00	0.0%	\$3,599.00
AT-SF001Z	PANASONIC	PRO AV SERVICE	KC100 4K UPGRADE OPTION KEY - EMAIL	EACH	\$6,600.00	0.0%	\$6,600.00
AT-SF002Z	PANASONIC	PRO AV SERVICE	KC100 I/O UPGRADE OPTION KEY - EMAIL	EACH	\$6,600.00	0.0%	\$6,600.00
AT-SF003Z	PANASONIC	PRO AV SERVICE	KC100 CANVAS OPTION KEY - EMAIL	EACH	\$6,600.00	0.0%	\$6,600.00
AT-SF005Z	PANASONIC	PRO AV SERVICE	KAIROS IP AUDIO MIXER OPTION KEY - EMAIL DELIVERY	EACH	\$2,200.00	0.0%	\$2,200.00
AT-SFC10Z	PANASONIC	PRO AV SERVICE	KAIROSCREATOR SET UP GUI AND SOFT PANEL LICENCE KEY - EMAIL DELIVER	EACH	\$2,200.00	0.0%	\$2,200.00
AT-SFE03Z	PANASONIC	PRO AV SERVICE	KAIROS NMOS KEY - EMAIL DELIVERY	EACH	\$5,500.00	0.0%	\$5,500.00
AT-SVCKC1000P1Y	PANASONIC	PRO AV SERVICE	KAIROS SERVER (AT-KC1000) SLA 1 YR RENEWABLE - 1ST YEAR MANDATORY, RENE	EACH	\$6,500.00	0.0%	\$6,500.00
AT-SVCKC100P1Y	PANASONIC	PRO AV SERVICE	KAIROS STAND SERVER SLA 1 YR RENEWABLE - 1ST YEAR MANDATORY, RENE	EACH	\$3,200.00	0.0%	\$3,200.00
AT-SVCKC100P1YNL	PANASONIC	PRO AV SERVICE	KAIROS KC100 SLA 1YR NO LOANER-RENEWABLE - 1ST YEAR MANDATORY, RENE	EACH	\$2,000.00	0.0%	\$2,000.00
AV-SVCENGFDOS	PANASONIC	PRO AV SERVICE	FULL DAY - ON SITE (ENGINEER - PROVID)	EACH	\$2,299.00	0.0%	\$2,299.00
AV-SVCENGHDOS	PANASONIC	PRO AV SERVICE	0.5 DAY - ON SITE (ENGINEER - PROVID)	EACH	\$1,149.00	0.0%	\$1,149.00
AV-SVCEXTWAR5YA	PANASONIC	PRO AV SERVICE	PROAV PREMIUM 5YR SERVICE SUPPORT (1-3) - EXTENDS TERMS OF STANDAR	EACH	\$275.00	0.0%	\$275.00
AV-SVCEXTWAR5YB	PANASONIC	PRO AV SERVICE	PROAV PREMIUM 5YR SERVICE SUPPORT (3-6) - EXTENDS TERMS OF STANDAR	EACH	\$600.00	0.0%	\$600.00
AV-SVCEXTWAR5YC	PANASONIC	PRO AV SERVICE	PROAV PREMIUM 5YR SERVICE SUPPORT (6-10) - EXTENDS TERMS OF STANDAR	EACH	\$960.00	0.0%	\$960.00
AV-SVCEXTWAR5YD	PANASONIC	PRO AV SERVICE	PROAV PREMIUM 5YR SERVICE SUPPORT (10-15) - EXTENDS TERMS OF STAND	EACH	\$1,500.00	0.0%	\$1,500.00
AV-SVCEXTWAR5YE	PANASONIC	PRO AV SERVICE	PROAV PREMIUM 5YR SERVICE SUPPORT (15-20) - EXTENDS TERMS OF STAND	EACH	\$2,200.00	0.0%	\$2,200.00
AV-SVCEXTWAR5YF	PANASONIC	PRO AV SERVICE	PROAV PREMIUM 5YR SERVICE SUPPORT (20-30) - EXTENDS TERMS OF STAND	EACH	\$2,800.00	0.0%	\$2,800.00
AV-SVCEXTWAR5YG	PANASONIC	PRO AV SERVICE	PROAV PREMIUM 5YR SERVICE SUPPORT (30-40) - EXTENDS TERMS OF STAND	EACH	\$3,600.00	0.0%	\$3,600.00
AV-SVCREMSUPP2H	PANASONIC	PRO AV SERVICE	UP TO 2 HOURS OF REMOTE SET UP SUPPORT FOR PRO AUDIO AND/ OR PRO V	EACH	\$270.00	0.0%	\$270.00
AV-SVCREMSUPP4H	PANASONIC	PRO AV SERVICE	UP TO 4 HOURS OF REMOTE SET UP SUPPORT FOR PRO AUDIO AND/OR PRO V	EACH	\$505.00	0.0%	\$505.00
AV-SVCREMSUPP8H	PANASONIC	PRO AV SERVICE	8 HOURS - REMOTE SUPPORT - PRO VIDEO	EACH	\$940.00	0.0%	\$940.00
AV-SVCSRENGFDOS	PANASONIC	PRO AV SERVICE	FULL DAY - ON SITE (SR. ENG - PROVID)	EACH	\$2,699.00	0.0%	\$2,699.00
AV-SVCSRENGHDOS	PANASONIC	PRO AV SERVICE	0.5 DAY - ON SITE (SR. ENG - PROVID)	EACH	\$1,349.00	0.0%	\$1,349.00
AV-SVCTRVLAF	PANASONIC	PRO AV SERVICE	TRAV - AIRFARE + 1 NIGHT HOTEL (PROVID)	EACH	\$1,350.00	0.0%	\$1,350.00
AV-SVCTRVLDAY	PANASONIC	PRO AV SERVICE	TRAV - DAILY TRIP CHARGE (PROVID)	EACH	\$205.00	0.0%	\$205.00
AW-SF100Z	PANASONIC	PRO AV SERVICE	PTZ AUTO TRACKING SOFTWARE - ELECTRONIC - NOT ELIGIBLE FOR RETURN ON	EACH	\$1,500.00	0.0%	\$1,500.00
AW-SF200Z	PANASONIC	PRO AV SERVICE	AUTOTRACKING SERVER - SINGLE INSTANCE - NOT ELIGIBLE FOR RETURN ON	EACH	\$1,995.00	0.0%	\$1,995.00
AW-SF202Z	PANASONIC	PRO AV SERVICE	AUTOTRACKING SERVER - 2 INSTANCES - NOT ELIGIBLE FOR RETURN ONCE IS	EACH	\$3,645.00	0.0%	\$3,645.00
AW-SF203Z	PANASONIC	PRO AV SERVICE	AUTOTRACKING SERVER - 3 INSTANCES - NOT ELIGIBLE FOR RETURN ONCE IS	EACH	\$4,145.00	0.0%	\$4,145.00
AW-SF300Z	PANASONIC	PRO AV SERVICE	VISUAL PRESETS FOR MULTIPLE PTZ CAMERAS - NOT ELIGIBLE FOR RETURN ON	EACH	\$1,595.00	0.0%	\$1,595.00
FREIGHT-B101	PANASONIC	PRO AV SERVICE	TECNOPOINT FREIGHT COST	EACH	\$100.00	0.0%	\$100.00
SVC-Q3019PTTP5-3Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP5 - 3-YEAR	EACH	\$2,962.00	0.0%	\$2,962.00
SVC-Q3019PTTP5-4Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP5 - 4-YEAR	EACH	\$3,948.00	0.0%	\$3,948.00
SVC-Q3019PTTP5-5Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP5 - 5-YEAR	EACH	\$4,934.00	0.0%	\$4,934.00
SVC-Q3019PTTP6-3Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP6 - 3-YEAR	EACH	\$3,062.00	0.0%	\$3,062.00
SVC-Q3019PTTP6-4Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP6 - 4-YEAR	EACH	\$4,082.00	0.0%	\$4,082.00
SVC-Q3019PTTP6-5Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP6 - 5-YEAR	EACH	\$5,102.00	0.0%	\$5,102.00
SVC-Q3019PTTP7P-3Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP7P - 3-YEAR	EACH	\$3,846.00	0.0%	\$3,846.00
SVC-Q3019PTTP7P-4Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP7P - 4-YEAR	EACH	\$5,128.00	0.0%	\$5,128.00
SVC-Q3019PTTP7P-5Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP7P - 5-YEAR	EACH	\$6,410.00	0.0%	\$6,410.00
SVC-Q3019PTTP7V-3Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP7V - 3-YEAR	EACH	\$3,216.00	0.0%	\$3,216.00
SVC-Q3019PTTP7V-4Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP7V - 4-YEAR	EACH	\$4,288.00	0.0%	\$4,288.00
SVC-Q3019PTTP7V-5Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP7V - 5-YEAR	EACH	\$5,360.00	0.0%	\$5,360.00
SVC-Q3019PTTP8P-3Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP8P - 3-YEAR	EACH	\$4,132.00	0.0%	\$4,132.00
SVC-Q3019PTTP8P-4Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP8P - 4-YEAR	EACH	\$5,510.00	0.0%	\$5,510.00
SVC-Q3019PTTP8P-5Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP8P - 5-YEAR	EACH	\$6,886.00	0.0%	\$6,886.00
SVC-Q3019PTTP8V-3Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP8V - 3-YEAR	EACH	\$3,502.00	0.0%	\$3,502.00
SVC-Q3019PTTP8V-4Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP8V - 4-YEAR	EACH	\$4,668.00	0.0%	\$4,668.00
SVC-Q3019PTTP8V-5Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP8V - 5-YEAR	EACH	\$5,834.00	0.0%	\$5,834.00
SVC-Q3019PTTP9P-3Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP9P - 3-YEAR	EACH	\$4,512.00	0.0%	\$4,512.00
SVC-Q3019PTTP9P-4Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP9P - 4-YEAR	EACH	\$6,014.00	0.0%	\$6,014.00
SVC-Q3019PTTP9P-5Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP9P - 5-YEAR	EACH	\$7,518.00	0.0%	\$7,518.00
SVC-Q3019PTTP9V-3Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP9V - 3-YEAR	EACH	\$3,880.00	0.0%	\$3,880.00
SVC-Q3019PTTP9V-4Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP9V - 4-YEAR	EACH	\$5,174.00	0.0%	\$5,174.00
SVC-Q3019PTTP9V-5Y	PANASONIC	PRO AV SERVICE	EXTENDED WARRANTY - Q30-19P-T-TP9V - 5-YEAR	EACH	\$6,466.00	0.0%	\$6,466.00
TK-RMT-COMMISSIO	PANASONIC	PRO AV SERVICE	REMOTE OFF-SITE COMMISSIONING OF TEKSKIL ON ALL Q30 PEDESTAL SYSTE	EACH	\$3,000.00	0.0%	\$3,000.00
TK-SOFTWARE	PANASONIC	PRO AV SERVICE	ANNUAL EQUIPMENT SOFTWARE LICENSE RENEWAL AND SUPPORT	EACH	\$150.00	0.0%	\$150.00
TK-SOFTWARE-UI	PANASONIC	PRO AV SERVICE	ANNUAL APPLICATION AND CONTROL SOFTWARE LICENSE RENEWAL AND SUP	EACH	\$150.00	0.0%	\$150.00
TPT-TW004	PANASONIC	PRO AV SERVICE	USB DONGLE "TUNING S" SOFTWARE FOR 20 CAMERAS	EACH	\$10,075.00	0.0%	\$10,075.00