

Panasonic

Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at **800-636-3779**, emailed to orders@peppm.org or placed online through Epylon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

Product Line: Panasonic Hardware, software, related services and other branded products

Introduction

Panasonic System Solutions Company of North America, along with our team of proven resellers/integrators, is pleased to serve PEPPM customers with leading Panasonic technology.

For contractual questions or concerns, please contact:
Jeanne Smith

Panasonic Public Sector Senior Contracts Manager
contracts@us.panasonic.com

For Sales Support:

Vertical	Focus	E-mail Address
State, Local, K-12, Higher Ed, Healthcare Non-profit	National	contracts@us.panasonic.com

For hard copy mailing requirements, please address mail to:

Jeanne Smith
Contracts Manager
2 Riverfront Plaza
Newark, NJ 07102

Placing an Order via Fax or Email:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1. For quantities of any size, please communicate directly with our authorized resellers.
3. Select one of the authorized resellers listed below and address the orders to:
Selected Reseller Name
Reseller Address
4. All quotes and purchase orders should state "As per PEPPM."
5. Fax the completed order to **800-636-3779** or email to orders@peppm.org.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts Ship-to Addresses.

1. Login to Epylon at www.epylon.com.
2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - b. Select **Panasonic Corporation** from the Vendor (Awardee) list.
 - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
 - a. The PEPPM contract will automatically be referenced in your PO.
 - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.
 - d. Your order will be archived for audit support.
8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.

Reseller Listing

Orders may not be sent directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779), email address (orders@peppm.org) or Epylon eCommerce (www.epylon.com) to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

Selected Reseller Name
Reseller Address

Reseller	Point of Contact	Phone	Email
Foertsch Holdings, Inc. DBA Telrepc	Robin Manginelli	203-284-5247	rmanginelli@telrepc.com
Datec, Inc.	Bob Stein	206-909-5272	bob.stein@datecinc.net
Image One	Michael Lutz	800-956-9000	mlutz@image-1.com
Computex Technology Solutions	Chris Farah	806-503-6148	cfarah@computex.net
TechStrata, LLC.	Mike Khalili	949-742-4565	mike@techstrata.com
Impact Technology Systems, LLC	Brad Klink	720-210-5758	bradklink@impacttechsystems.com
Next Level Home Audio & Video, Inc.	Randy Allen	505-947-5108	randy@nextlevelus.com
Prologic ITS, LLC	Paul Sprayberry	866-923-0513 X 702	Paul.sprayberry@prologicits.com
Helix Technology Group, LLC	Coring Aloia	973-251-9950 X 6064	caloia@helixgrp.com
CounterTrade Products, Inc.	Angela Dumm	3030-424-9710	adumm@countertrade.com
Kyocera Document Solutions New York Metro, Inc.	Mark Vinges	800-347-0233 X 5202	mvinges@duplitron.com
Solutionz Inc.	Annelise Fasnacht	310-571-1207	afasnacht@solutionzinc.com
Top Rank Communications, Inc.	John Rank	909-687-0901	scottr@toprankcommunications.com
Mid Central Construction, Inc.	Jeremy Spears	620-231-1166	jspears@midcentralcompanies.com
TriCorps Surveillance LLC	Chad Bradley	405-621-9006 X 210	chadbradley@tricorps.com


Split Pine Technologies, LLC	Sam Waddill	850-523-0600	Sam.waddill@splitpinetech.com
Komax, LLC	David Humphrey	304-744-7440 X 110	dhumphrey@komaxwv.com
Venture Technologies	Tarrien Williams	601-978-6135	tmwilliams@convergeone.com
Torrence Sound Equipment Company	Fred Lammers	419-661-0678	flammers@torrencesound.com
eBizDocs	Jason Abare	518-456-1011	jabare@ebizdocs.com
Code 3 Technology	Jeremy Belnap	480-684-0765	jeremy@code3technology.com
Dauphin DataCom	Julie Deyle	717-986-9375	jdeyle@dauphindata.com
Layer One Technology Solutions	Jason Thompson	301-235-9922	jthompson@layeronecorp.com
Goosetown Communications	Keith Benedetti	845-268-7500 X 134	keithb@goosetwon.com
TCSWare, Inc.	Joe Payne	601-932-8271	jpayne@tcsware.com
ASCC Inc.	Bob Schleicher	724-772-2722 X 1239	schleicherbc@ascinc.com
BSC	Rick Romano	205-988-3300	rickromano@bscsolutions.com
The Windward Group, LLC	Kevin Pond	985-893-4606	kpond@thewindwardgroup.net
TKK Electronics	Michael Kirsch	414-255-0482	mike@tkkelectronics.com
MobileTEK Consulting	Howard Mandel	888-809-5474	hmandel@mobile-tek.com
EduTek Limited	Mario Caligiuri	914-686-7777	Mario.caligiuri@etltd.com
Alliant Integrators, Inc.	Chad Duvall	502-363-8633	cduvall@alliantintegrators.com
Enchanted Technology Solutions, LLC	Jeff Gallegos	505-946-8219	jeffg@ets.us.com
Chestnut Ridge Communication Services	George Krinock	724-459-0910	gkrinock@cresinc.com
Image One Corporation	Michael Lutz	813-888-8288 x219	mlutz@image-1.com
A.N . Systems Marketing, LLC	Axel Gomez	954-599-6875	ansmsales@gmail.com
Vology Inc.	Scott Blinkhorn	904-838-9581	SBlinkhorn@vology.com
Cenero, LLC	Will Rush	908-236-7000	wrush@cenero.com
Grants & Technology Veterans, LLC	Tony Grundler	505-480-6468	tgif@zianet.com
Video Visions, Inc.	Mary Ellen Milanese Distasio	215-942-6642	memilanesedistasio@video-visions.com

Gogotech, LLC.	Kelsey Ryan	212-386-7193 X 162	kelseyr@gogotech.com
Active Campus, LLC	Michael Bailey	512-823-0110	sales@allcampussecurity.com
Video Corporation of America	Tom Bigliani	212-574-7212	Tom@vcaglobal.com
ARC Acquisition US, Inc.	Johanna Daily	210-572-1307	Johanna.daily@arc-pts.com
Y&S TECHNOLOGIES	Mordy Finck	718-473-0284 X200	mordy@yandstech.com
Video Hi-Tech Corp. d/b/a Adwar Video	Pamela Dandic	631-777-7070 ext. 120	pam@adwarvideo.com
Eastern DataComm, Inc.	Paul Jenne	201-457-3311 ext. 131	pjenne@easterndatacomm.com
Mason Technologies Inc.	Lisa Scavone	631-234-6565	lscavone@mason247.com
ICOR International Systems	William Craig	305-507-9993	BCRAIG@ICORINTL.COM
Granite Data Solutions	Scott Thompson	916-760-4416	sthompson@granitedatasolutions.com
Derive Technologies, LLC	Madhu Royal	212-363-1111	Mroyal@Derivetech.com
Synergy Global Solutions, Inc.	Tim Eddinger	585-758-7253	teddinger@synergygs.com
Rebman Systems, Inc.	Kenneth Rebman	440-653-1627	kenr@rebmansystems.com
Precision Document Imaging	Mary Wilkinson	775-624-3392	mew@precisiondi.com
SCM Products, Inc.	Keith Siegel	631-234-1304	keiths@scmproducts.com
Premium Digital Office Solutions	Van Seretis	973-439-1670 X 222	van@premium-digital.com
Zebedee Systems, Inc.	Andre Arnold	954-942-0044	andrea@zbd.us
CodeLynx, LLC.	Drew Weston	843-266-2330	drew.weston@codelynx.com
Mobile Ingenuity, LLC	John Moelter	770-685-6880	peppm@mobile-ingenuity.com
DuraTech USA, Inc.	Lorraine Trevino	714-898-2171	LTrevino@duratechUSA.com
Let's Think Wireless, LLC	Craig Lerman	973-882-3982	clerman@ltw.com
Matrix Systems Group, Inc.	Mahdi Elmokashfi	217-522-4940	Mahdi@matrixsysinc.com
ProTech Computer Systems, Inc.	Bryan Cooper	303-430-0433	bcooper@protsys.com
Island Tech Services, LLC	Robert Gronenthal	631-447-2442 x236	robert@itsg.us.com
Imagetek, Inc.	Quentin Williams	515-270-4858 X 224	qwilliams@imagetek.com
Systel Business Equipment Company, Inc.	Janene Aul	910-321-7738	jaul@systeloa.com

C&J Security Services, Inc.	Clyde Ashley	703-670-3606	cdashley@cjsecurityservicesinc.com
HMB, Inc.	Mark Buchy	614-221-6831	mjb@hmbnet.com
CLH International, Inc.	Alan Yu	480-776-6611	alany@clh.com
Diversified	Brad Thomas	503-601-5595	Bthomas@diversifiedus.com
Southern Computer Warehouse	Julia Stewart	770-579-8927	Julia.stewart@scw.com
Howard Technology Solutions	Melissa Ward	888-912-3151	mward@howard.com
Key Code Media	Michael Cavanagh	818-303-3900	mcavanagh@keycodemedia.com
GovDirect, Inc.	Danielle Zoz	727-754-2699	dzoz@govdirect.com
Presidio Networked Solutions, Inc.	Greg Wilburn	571-236-1440	gwilburn@presidio.com
Presentation Products, Inc.	Bhanu Singh	212-584-4749	bsingh@pproducts.com
Networking Technologies and Support, Inc.	Matt Robertson	804-869-8003	MRobertson@thinknts.com
PCS Mobile	Mandy Straight	303-552-3957	mandys@pcsmobile.com
Insight Technology Solutions	Pam Potter	800-321-2437 X 6810	Pam.Potter@Insight.com
CDW-G	Melissa Johnston	312-705-2069	melijoh@cdw.com
Digital Networks Group	Susan Payette	949.428.6333	spayette@digitalnetworksgroup.com
Audio Visual Innovations (AVI/SPL)	Audrey Warren	888-884-7168 X 2879	audrey.warren@avispl.com
Troxell	Mark Barber	800-352-7912 x4300	mark.barber@trox.com
RFP Solutions, Inc.	Paul Donahue	856-686-0888 X 105	pdonahue@rfpnj.com
Visual Sound	Rob Wirth	717-620-5408	rwirth@visualsound.com
Technotime Business Solutions	Erdem Cosgun	973-246-8153	ecoskun@technotimebs.com
Schoolhouse Electronics, LLC	Gregus Smith	419-358-9000	gregus@schoolhouseelectronics.com
Berkshire Systems Group, Inc.	David Hawkins	610-775-3646	dhawkins@berkshiresgi.com
Philadelphia Protection Bureau, Inc. dba The Protection Bureau	Debbie Jakeman	610-903-4986	debbiejakeman@protectionbureau.com
Ridgeline Technology	Sara Mortenson	530-889-1631	sara@ridgeline-tech.com
Millennium Communications Group	Gary Hartwig	973-929-2508	ghartwig@millenniuminc.com
CM3 Building Solution, Inc.	Bill Lawrence	215-322-8400	billlawrence@cm3inc.com

Dobil Laboratories, Inc.	Don Rosenberger	412-782- 3399	DRosenberger@dobil.com
GovWare, LLC	Chris Johnson	480-656- 1581	chrisj@govware.com
PTS Data Center Solutions, Inc.	Michael Petrino	201-337- 3833 x 102	mpetrino@ptsdcs.com
Gold Type Business Machines, Inc.	Monica Lewis	201-935- 5090	mlewis@gtbm.com
Wireless Communications & Electronics	Richard Goldberg	609-313- 2773	rgoldberg@wirelessce.com
Camcor, Inc.	Rodney Bailey	800-868- 2462 x 170	bids@camcor.com
Atlantic Coast Alarm, Inc.	Andrew Toner	609-625- 0944	atoner@atlanticcoastalarm.com
Access Security Corp.	Daniel Cogan	215-443- 8600 x 104	dcogan@accesssecurity.com
App-Techs Corporation	Jenny Romanosky	717-735- 0848 x 190	jromanosky@app-techs.com
SHI International Corporation	Nick Grappone	732-564- 8189	Nick_Grappone@SHI.com
Vas Security Systems, Inc.	David Sindaha	805-915- 0211	Davids@vassecurity.com

Sincerely,



 Jeanne Smith
 Panasonic Public Sector Contracts Manager